



INVEST IN  
**KENYA**

  
**KenInvest**  
PROMOTING INVESTMENTS IN KENYA



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# KENYA AT A GLANCE

Kenya is the fifth largest economy in sub-Saharan Africa with strong growth prospects supported by an emerging urban middle class with an increasing appetite for high-value goods and services. It is the dominant economy in the East African Community (EAC), contributing more than 50% of the region's GDP.



**Area**  
582,650 sq km

**Population**  
51.12M

**Age structure**  
0-14 years: 40.02%  
15-35 years: 35%  
36-64 years: 21%  
65 years and over: 3%

**Official language**  
English

**Political system**  
Devolved State with  
Multiparty Democracy,  
47 Counties

**Climate**  
Kenya lies on the equator  
and enjoys a varied climate  
ranging from tropical to  
temperate (10o C to 40o C)

 **GDP**  
US\$ 74.94B

 **FDI inflows (2017)**  
US\$ 672M

 **GDP Growth (2017)**  
4.9%

 **FDI Growth (2017)**  
71%

 **Average GDP per Capita (2017)**  
US\$ 1,663

 **Av.Exchange Rate**  
US\$ 1 - KES 100.8



**Hon. Peter Munya, MGH  
Cabinet Secretary,  
Ministry of Industrialization, Trade and Cooperatives**

Kenya's economy is one of the largest in Sub-Saharan Africa and is one of the fastest growing in the world. It is also one of the most diversified and advanced economies in the region. The economy is built around agriculture, manufacturing, tourism, construction/real estate and financial services. Agriculture remains the mainstay of the economy at 32.6 per cent of GDP in 2016. Manufacturing sector is part of the priority pillars of Kenya's Big 4 Transformation Agenda to support value addition and raise the sector's share to GDP to 15% by 2022. The program is centered around agro-processing, textiles and apparels, leather manufacturing, competitive Industrial Zones/ Parks, a small and medium enterprises sector and continued transformation of the business environment to enable all business.

I would like to assure investors, both local and foreign, that Kenya is open and safe (and profitable) to do business in. The Government is implementing measures aimed at maintaining political and economic stability, which are key pillars for the long-term prosperity of our country. In addition, the Government is developing world-class infrastructure including transport and power projects to make Kenya competitive. Existing investors are making the most of the opportunity. Nairobi is home to 25 multinational African and regional headquarters. The enabling services to support investments (financial services, telecoms) are amongst the most sophisticated in Africa and we see significant investments in the counties. The quality of education in Kenya is ranked #1 in Africa and we have a number of trade agreements that give Kenyan businesses preferential access to global markets.

The Government welcomes all investors to our beautiful County; an ideal destination for investment, trade and tourism. To investors, be assured that our Government will do everything necessary to help you reap maximum returns for your investment. The country has an unprecedented rich array of investment opportunities across the various sectors, and is setting up highly attractive special economic zones in addition to the already existing export processing zones.

This booklet contains very attractive investment opportunities under public-private partnerships (PPPs), concessional projects, joint ventures and sole entrepreneurship frameworks.



**Ms. Betty Maina**  
**Principal Secretary, State Department of Industrialization**  
**Ministry of Industrialization, Trade and Cooperatives**

The government is implementing the Second Medium Term Plan (MTP 2013-2017) of Kenya Vision 2030. The theme of the MTP is “Pathway to devolution, socio-economic development, equity and national unity”. In order to achieve these aspirations, the Plan outlines several programmes and projects to be implemented both at the national and county government levels. The MTP financing strategy includes funding from government tax revenues, development partners, private sector, and through Public Private Partnerships (PPP).

The government has put in place strategies to improve investment environment in the country. These strategies include enacting necessary legislations as well as strengthening institutions to support growth of investment through implementing major legal and institutional reforms that will provide a better environment for sustained macro-economic stability and improved management of public resources.

The State Department for Investment and Industry, Ministry of Industry, Trade and Cooperative in collaboration with line ministries and Kenya Investment Authority (KenInvest) has prepared this publication, which provides a summary of investment opportunities in key sectors of our economy. The investment opportunities highlighted exist in infrastructure, building and construction, energy, information and communication technology, agriculture, tourism, energy, mining and financial sectors among others.

Investors interested in taking up these investments will receive adequate support from KenInvest, the National Treasury PPP Unit, and all implementing Ministries, Departments and Agencies.



**Anne W. Kirima-Muchoki**  
**Chairperson, Board of Directors,**  
**Kenya Investment Authority**

Investment is crucial in fulfilling our Vision 2030 goals. The vision aims at transforming Kenya into a newly industrializing, middle-income country providing a high quality life to all its citizens by year 2030.

In order to achieve these goals, we are focused on promoting private sector participation in the sectors and industries that provide fast-paced and inclusive growth. This has generated unprecedented investment opportunities in the country.

Achievement of the double-digit annual growth rate targeted in Vision 2030 requires investment to grow – and we are making great strides in this direction. Kenya boasts of a number of attractive investment strengths, including its strategic location as a gateway to East Africa, a fully liberalized economy, a large domestic market, access to a skilled human resource pool, advanced infrastructure and a very strong private sector that offers foreign investors partnership opportunities.

We welcome investors from around the world to take advantage of the business opportunities available in Kenya.



**Dr. Moses Ikiara, PhD, MBS**  
**Managing Director,**  
**Kenya Investment Authority**

Kenya Vision 2030 aspires to further develop Kenya's position as a globally competitive nation with a high quality of life for all citizens by the year 2030. The Government of Kenya through its Economic Transformation Agenda has laid a solid foundation for Kenyans under "The Big Four" Agenda. This Agenda targets to; Support value addition and raise the manufacturing sector share; Focus on initiative that guarantee food security and nutrition to all Kenyans; Provide Universal Health Coverage; and Provide affordable Housing to all Kenyans.

We, at KenInvest, are expected to play a key role in accelerating uptake of these opportunities by investors and thereby contribute to the achievement of Vision 2030 and The Big 4 Agenda. We need to grow investment as a ratio of GDP from the current level to at least 32 percent. As part of our efforts to reach this level, it's my pleasure to present to you this Invest in Kenya booklet.

The booklet presents the value proposition for Kenya and some of the investment projects ready for uptake. The booklet will be regularly updated to reflect the status of various opportunities and can be accessed at the website: [www.invest.go.ke](http://www.invest.go.ke)

KenInvest is Kenya's investment promotion agency, with considerable experience in helping both international and local companies to invest in Kenya. Our range of advisory services, investment information, and project facilitation services help investors start operations smoothly and cost effectively. KenInvest is backstopped by an effective one stop centre.

Talk to us today to find out how we can help your business.

SECTION I

# WHY INVEST IN KENYA?



# 01 EAST AND CENTRAL AFRICA'S LARGEST ECONOMY

Kenya is the largest and most advanced economy in East and Central Africa; with strong growth prospects supported by an emerging, urban middle class and an increasing appetite for high-value goods and services.

Kenya has the second largest population within the EAC at 46 million and is growing at a rate of 2.7 per cent per annum. Urbanization is rising fast, which is contributing to an increase in consumer demand for high value goods. This trend is forecasted to continue, with 50% of the population expected to live in urban areas by 2050.

The size of Kenya's middle class is growing as evidenced by the growth in its gross national income per capita, which has increased at a CAGR of 2 per cent over the past 10 years.

# 02 LOW RISK INVESTMENT ENVIRONMENT

Kenya's investment climate is the strongest in the EAC, with FDI flowing in from emerging and developed markets and a high volume of multinational companies with regional and continent-wide headquartered in the country.

"Kenya is developing as the favored business hub, not only for oil and gas exploration in the sub region but also for industrial production and transport. The country is set to develop further as a regional hub for energy, services and manufacturing over the next decade." –UNCTAD

## GLOBAL BRAND PRESENCE

Brands from around the world have chosen Kenya, as evident from this selection:



## RECENT LANDMARK INVESTMENTS



Two Rivers Mall –This is the largest East and Central Africa’s shopping mall – the partners invested USD 10 Million.

Kwale International Sugar Company invested USD 200 million in a sugar processing facility in Ramisi – one of the largest Greenfield projects in Africa.

Harith General Partners invested USD 870 million in a wind project in Lake Turkana – one of the biggest wind projects in Africa.

## 03 STRATEGIC GEOGRAPHICAL LOCATION

Kenya’s geographical location makes the country ideal for strategic partnerships aimed at improving regional and global market share. The country is the logistics hub for the region (Oxford Business Group).

Kenyan infrastructure, including the Ports of Mombasa and the Kenya-Uganda railway, is the gateway to the vibrant East and Central Africa region. Jomo Kenyatta International Airport functions as an effective air hub between Africa, Europe and Asia.

## 04 WIDE MARKET ACCESS

### EAC

**Member Countries:** 6

**Population:** 150.6 million

**Total GDP:** \$147.56 billion

**Source:** EAC Facts & Figures Report

Kenya's membership of regional economic blocs, coupled with its strategic geographic position, make the country the gateway to the huge EAC and COMESA regional markets and a beneficiary of several preferential trade arrangements.

## COMESA

**Member Countries:** 19

**Population:** 450 million

**Total GDP:** USD 667.72 billion

**Source:** COMESA

## PREFERENTIAL TRADE TREATMENT

Kenya is a member of several trade arrangements and beneficiary of trade promotion schemes that include the Africa Growth and Opportunity Act (AGOA), World Trade Organization and EAC-EU Trade Agreement.

## TRIPARTITE (EAC-SADC-COMESA)

A Tripartite Free Trade Area (FTA) cooperation, a regional bloc of the EAC, COMESA & SADC nations – has been agreed upon and will create a potential market of over 600 million people.

## AFRICA CONTINENTAL FREE TRADE AREA

The Africa Continental Free Trade Area (FTA) is the result of the African Continental free trade agreement among all 55 members of The African union.

### Strategy

- Market Integration
- Infrastructure development
- Industrial development

### Pillars

- Harmonization and improvement of functionality of regional trade agreements and programs
- Trade promotion
- Joint planning and implementation of Infrastructure programs
- Free movement of business persons within the region

# 05 POLITICAL STABILITY & FAVOURABLE INVESTMENT POLICY

Empowered by a new constitution and administration, the national and county Governments work with the private sector as a key partner in the development and growth of the Kenyan economy.

## A NEW APPROACH TO THE PRIVATE SECTOR

### A New Government

The government regards the private sector as a key centre of economic and social development. It has signaled this shift in the Government's orientation through the divestment of its majority shareholding in state commercial companies through the Nairobi Securities Exchange.

### Business environment reforms

Kenya is making efforts to lower the cost of doing business by conducting extensive business regulatory reforms intended to substantially reduce the number of licensing requirements and to make the licensing regimes more transparent and focused on legitimate regulatory purposes.

### Open market access system

Kenya fully liberalized its economy in the early 1990s and removed all obstacles that previously hampered the free flow of trade and private investment, such as exchange controls, import and export licensing, as well as restrictions on remittances of profits and dividends.

### Devolution into County Governments

Empowered by the new constitution, devolution offers an opportunity for investment through localized innovation and collaboration, by building commercial ecosystems that expand employment opportunities and empower local communities.

## INVESTOR GUARANTEES

- The Kenya Constitution guarantees against expropriation of private property
- No exchange controls guarantee repatriation of capital, profits and interests
- A Member of the Multilateral Investment Guarantee Agency (MIGA) and the Africa Trade Insurance Agency (ATIA), which both insure foreign investments against non-commercial risks
- A member of the International Centre for Settlement of Investment Disputes (ICSID), which arbitrates cases between foreign investors and host Government

# 06 IMPROVING INFRASTRUCTURE

Kenya's infrastructure landscape is also undergoing significant transformation as evidenced by commitment of over USD 20 billion towards infrastructure development through public private partnerships.

## INFRASTRUCTURE STRATEGY

Increasing investment in infrastructure under PPP arrangements

### USD 14.5 billion

Konza Technology City "Silicon City"  
IT hub to be built on 5000 acres of land in Machakos County.

### USD 5.5 billion

Lamu Port Southern Sudan – Ethiopia Transport Corridor  
Construction of Lamu Port headquarters is in progress.

### USD 3.6 billion

Standard Gauge Railway  
Links Kenya's Indian Ocean port city of Mombasa to the capital Nairobi

### USD 654 million

Jomo Kenyatta International Airport expansion comprises of a 178,000m<sup>2</sup> facility, complemented by Nairobi Commuter Rail Service linking the city center to the airport.

### USD 366 million

The Port of Mombasa harbor channel  
Was deepened by 15 meters and widened to 500 meters to accommodate larger vessels.

### USD 360 million

Construction of the eight-lane controlled-access 50km Nairobi–Thika superhighway was completed in 2012. It has led to the emergence of new businesses, especially in retail and real estate including the creation of three major malls.

## 07 REDUCING COST OF ENERGY AND IMPROVING ENERGY AVAILABILITY

Kenya is ideally positioned to unleash Africa's power generation capacity through its focus on green energy and cost effective sources of energy, set to contribute to a 5000MW increase in the national power grid.

Increasing share of power generated from green and more cost effective sources, with a target to increase electricity generation capacity by 5,000MW from the current 2,400MW to 6,700MW.

### KEY POWER PROJECT AND RECENT RESOURCE DISCOVERIES

#### WIND POWER PROJECT

300 MW Lake Turkana Wind Power Project valued at USD 823 million.

#### OIL DISCOVERY

Discovery of oil reserves by Tullow oil are estimated to extract as much as one billion barrels.

#### GEOHERMAL POWER PROJECT

3,000 MW Geothermal Power Project in Baringo valued at USD 135 million. Ranked Africa largest producer of geothermal energy in 2015 by World Bank

#### COAL POWER PLANT NATURAL GAS PLANT

900-1,000MW Coal Power Plant in Lamu.

700-800MW Natural Gas Fired Plant near Mombasa through a PPP.

## 08 WELL ESTABLISHED PRIVATE SECTOR

Kenya's private sector is substantial and includes a number of foreign investors. Key players in voicing private sector concerns include: Kenya Private Sector Alliance (KEPSA), Federation of Kenya Employers (FKE) and the Kenya Association of Manufacturers (KAM).

# 09 A SKILLED AND EDUCATED TALENT POOL

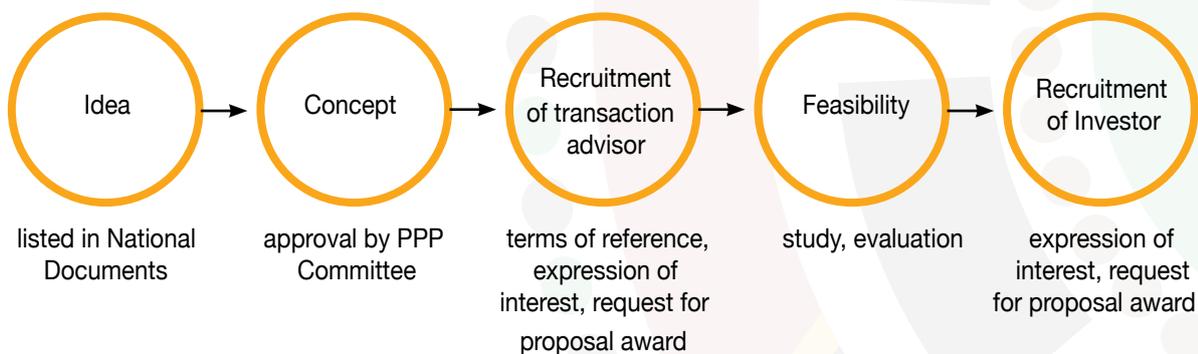
Kenya prides itself on its large, highly educated and skilled work force – with 55% of the population aged 15-64.

# 10 CAPITAL MARKETS VIBRANT

Foreign participation in NSE: 54.1% of total equity turnover (January-June 2014).

## Investment Strategy

### PPP PROCESS



SECTION II

# AVAILABLE PROJECTS



# NATIONAL PROJECTS

## AGRICULTURE



### GALANA/KULALU FOOD SECURITY PROJECT

**Promoter:** The National Irrigation Board (NIB), Agricultural Development Corporation (ADC) under the Ministry of Water and Irrigation; and Ministry of Agriculture, Livestock and Fisheries respectively.

**Estimated Investment cost:** Agro-production-USD 5.155 Billion & Agro-processing USD 112Million

**Private Sector engagement:** PPP

**Location:** Tana River and Kilifi Counties

The project covers 1.75 million acres public land on the lower River Athi/Galana/Sabaki basin for investments in irrigation, livestock and fisheries enterprises with related social infrastructure such as production storage, processing and marketing equipment. There is a land use plan to guide sustainable utilization of natural resources. The main land uses are urban and agriculture. The agricultural production enterprises include: maize and field crops (153,540 acres), sugarcane (177,136 acres), fruit trees orchards (74,646 acres), horticulture (42,817 acres); beef ranching (349,085 acres), dairy (4,703 acres), fish and poultry (9,577 acres), apiculture (4,611

acres). The agricultural production enterprises will need a total investment of USD 5,155 million, and support 55,000 jobs. Agro-processing plants and service facilities (5,334 acres) include: maize processing plant, sugar plant, fruits & vegetables processing plant, fish processing plant, hatcheries, pullets, and feed mills. The total investment in processing plants is about USD 112 million. This will create a further 600 jobs. The investment is viable and can recover within 6-10 years.

## MAGWAGWA MULTIPURPOSE DAM

**Promoter:** Lake Basin Development Authority

**Estimated Investment cost:** USD 868 Million

**Private Sector Participation:** Build-Operate- Transfer (BOT)

**Location:** Nyamira, Bomet, Kisumu, Kericho and Homabay counties

Magwagwa Multipurpose Dam Project comprises the construction of a 95m high and 450meters long concrete faced rock fill dam with a design total output of 120MW and an annual energy production of 510GWh/y. It also comprises a reservoir with a maximum capacity of 445\*10,000,000 cubic meters expected to supply water to 19 service centers starting with Magwagwa town, whilst also providing water for irrigation and fisheries.

## NANDI MULTIPURPOSE DAM

**Promoter:** Lake Basin Development Authority

**Estimated Investment cost:** USD 477 Million

**Private Sector Participation:** Build-Operate- Transfer (BOT)

**Location:** Nandi, Kisumu and Vihiga counties

Nandi Multipurpose Dam Project comprises the construction of a 67m high and 1.558meters long roller-compacted concrete faced rock fill dam with a design total plant output of 50MW. It also comprises a reservoir with a maximum capacity of 230\*10,000,000 cubic meters expected to supply water to Vihiga Counties town, whilst also providing water for irrigation in Chemase (1.125Ha), Kibigori (1.328Ha) and Miwani (556Ha).

## WEBUYE MULTIPURPOSE DAM

**Promoter:** Lake Basin Development Authority

**Estimated Investment cost:** USD 120 Million

**Private Sector Participation:** Build-Operate- Transfer (BOT)

**Location:** Bungoma County

Nandi Multipurpose Dam Project comprises the construction of a 54meters high and 1.560meters earth fill dam with a design total plant output of 30MW. It also comprises a reservoir with a maximum capacity of 200\*10,000,000 cubic meters.

## INTEGRATED FRUIT AND VEGETABLES PROCESSING PLANT

**Promoter:** Lake Basin Development Authority  
**Estimated Investment cost:** USD 9.51 Million  
**Private Sector Participation:** Build-Operate- Transfer (BOT)  
**Location:** Bungoma, Nyamira and Kisumu Counties

The project is to be carried out in three (3) strategic areas; Kisumu, Nyamira and Bugoma which cover the four zones i.e Southern, Northern, Central and Rift Valley Zones. The regions production accounted for 1,360,489 metric tonnes which is only 17% of the national total production. The project design proposes the development of one main central plant in Kisumu with a processing rate of 10 tons of raw materials per day. Additionally 2 satellite collection centers will be established in Nyamira and Bungoma Counties each having a handling capacity of 3.3 tons of raw materials per day. The processing plant will also support horticultural production at Kimira Oluch Smallholder Farm Improvement Project (KOSFIP)

## TANA DELTA IRRIGATION REHABILITATION AND EXPANSION

**Promoter:** Tana & Athi Water Rivers Development Authority (TARDA)  
**Estimated Investment cost:** USD 12 Million  
**Private Sector Participation:** PPP  
**Location:** Tana River County

The project involves: Expansion of irrigation scheme from 1,763Ha to 5,000Ha to produce 24,000 Metric tons of rice/annum. The Transaction Advisor is on board with feasibility study on-going.

## MUNYU MULTIPURPOSE AND GREATER KIBWEZI IRRIGATION

**Promoter:** Ministry of Water and Irrigation  
**Estimated Investment cost:** USD 140 Million  
**Private Sector Participation:** PPP  
**Location:** Kiambu, Machakos, Makeni, Kitui, Kilifi Counties

This project entails: Construction of a Dam with 625 million m<sup>3</sup>; generation of 40MW hydro power; and irrigation of 13,000 Ha and water supply in the regions.

## DEVELOPMENT OF LOWER TURKWEL IRRIGATION PROJECT

**Promoter:** Kerio Valley Development Authority  
**Estimated Investment cost:** USD 300 million  
**Private Sector Participation:** PPP  
**Location:** Lower Turkwel

The project was conceived as a multi-purpose project to develop dam to store water for hydropower generation, develop irrigation infrastructure for 30,000Ha for

sugarcane production and for food production in the downstream, consumption for both households and livestock, environmental conservation, fisheries and tourist development. To date, a dam has been developed with a capacity of 1.6 billion m<sup>3</sup> of water and is currently being used by KENGEN to produce 106MW of electricity that is fed into the national grid.

## BAMBOO COMMERCIALIZATION AND PROCESSING FACTORY

**Promoter:** Ewaso Ngiro South Development Authority

**Estimated Investment cost:** USD 67 Million

**Private Sector Participation:** PPP

**Location:** Ewaso Ngiro South

The project objective is to improve livelihoods and enhance socio-economic development in the region through bamboo farming and processing for value addition, revenue generation and employment creation.

## INTEGRATED LIVESTOCK PROJECT IN TARDA REGION

**Promoter:** Tana Athi River Development Authority (TARDA)

**Estimated Investment cost:** USD 132 Million

**Private Sector Participation:** PPP (Greenfield)

**Location:** Masinga – 2,000 ha, Kiambere – 5,000 ha, Tana Delta – 4,000 ha and Emali -659 ha

The objectives of this project will be to develop programs value chain(s) from primary production, logistics of supply, secondary processing, wholesale distribution, retail and utilization. The programme will enhance the efficient utilization of resources in the Basins for self-sustainability, food security and livelihoods for local communities through sustainable commercialization of the livestock sector in the region.

## INTERGRATED FRUIT PROCESSING PLANT

**Promoter:** Coast Development Authority (CDA)

**Estimated Investment cost:** USD 2.85 Million

**Private Sector Participation:** Financing or Operations and Management

**Location:** Hola, Tana River County.

The project involves the upgrading of a modern fruit processing plant for increased production, improved efficiency and quality with increased employment to expand market outlets for small holder fruit farmers and reduction of post-harvest losses. This would also improve living standards of the coastal small holder fruit farmers whilst enhancing revenue for the Authority

## LAKE CHALLA WATER RESOURCES INTEGRATED DEVELOPMENT PROJECT

**Promoter:** Coast Development Authority (CDA)  
**Estimated Investment cost:** USD 10.5 Million  
**Private Sector Participation:** PPP  
**Location:** Taita Taveta County.

The proposed Project is an Integrated Project involving domestic and livestock water supply, irrigated agriculture and forestry and whose overall goal is to improve the living standards of Taveta residents through Poverty Alleviation and Sustainable Development.

## INTEGRATED FISH RESOURCES DEVELOPMENT PROJECT

**Promoter:** Coast Development Authority (CDA)  
**Estimated Investment cost:** USD 2 Million  
**Private Sector Participation:** PPP  
**Location:** Kwale County

CDA is to improve the standard of living of the local fishermen and the community in the coastline of Kenya through the Integrated Fish Resources Development Project. This project intends to implement various components in an integrated manner including rehabilitation of fish habitat, fish farming and breeding, fish harvesting, fish processing and value addition, marketing and market linkages and community Support.

## UPPER NZOIA IRRIGATION SCHEME

**Promoter:** National Irrigation Board  
**Estimated Investment cost:** USD 100 Million  
**Private Sector Participation:** PPP  
**Location:** Bungoma and Kakamega Counties

The project involves development of irrigation infrastructure along river Nzoia to open 22,240 acres for horticultural and food crops production. The project and its related value chains are viable investments.

## RADAT MULTIPURPOSE DAM AND IRRIGATION DEVELOPMENT PROJECT

**Promoter:** Ministry of Agriculture, Livestock and Fisheries  
**Estimated Investment cost:** USD 147 Million  
**Private Sector Participation:** PPP  
**Location:** Baringo County

The project components include dam construction to meet the expanded irrigation demand of Perkerra irrigation project of 280,000m<sup>3</sup>/day; Perkerra Irrigation Scheme Expansion area to 2020 hectares. The current water supply from the Perkerra River, can meet irrigation demand of up to 35,424m<sup>3</sup>/day.

### MWAKWENYENI DAM AND VANGA IRRIGATION CLUSTER PROJECT

**Promoter:** National Irrigation Board  
**Estimated Investment cost:** USD 30 million  
**Private Sector engagement:** PPP  
**Location:** Kwale County, Lunga Lunga Constituency

The project involves construction of water storage dam along lower river Uмба, rehabilitation and expansion of irrigation infrastructure at Vanga cluster to open 15,000 acres for production of horticultural crops and rice. The irrigated enterprises and related value chains are viable. The dam will also supply domestic water, open up investment opportunities in fisheries, eco-tourism and resort hotels.

### RARE MULTIPURPOSE DAM AND IRRIGATION PROJECT

**Promoter:** State Department of Irrigation  
**Estimated Investment cost:** USD 20 million  
**Private Sector Engagement:** PPP  
**Location:** Kilifi County, Ganze Sub County

The project involves development of irrigation infrastructure along river Rare to open 2,500 acres for production of horticultural and food crops. The irrigated enterprises and related value chains are viable. The dam will also supply domestic water, open up investment opportunities in fisheries, eco-tourism and resort hotels.

# MANUFACTURING



## KENYA LEATHER PARK

**Promoter:** Ministry of Industrialization and Enterprise Development  
Estimated Investment cost: USD 11.8 Million  
**Private Sector Participation:** PPP  
**Location:** Kenanie, Machakos County

The Ministry of industry trade and cooperatives, through its implementing agencies, the EPZA and the Kenya leather development council is developing Kenya's first Leather Park in Kenanie, Machakos County. The Kenya leather park, set on a 500 acre site, will encourage value addition and innovation towards unlocking economic potential of the leather sector in Kenya. 90% of Kenyas leather export are unfinished wet blue leather. Further processing of finished leather and leather goods will create an additional 35,000 jobs.

## SPECIAL ECONOMIC ZONE (SEZ) AT DONGO KUNDU

**Promoter:** Ministry of Industrialization and Enterprise Development  
**Private Sector Participation:** PPP  
**Estimated Investment Cost:** USD 1.5 Billion  
**Location:** Dongo Kundu

A Special Economic Zone (SEZ) is planned to be set up at Dongo Kundu, Mombasa. A SEZ Master Plan has been developed with support from the Government of Japan and presents opportunities for investment in value addition in Industrial zone. The

development of the SEZ will include establishment of Free Trade Zone, free port, logistics hub and an industrial zone.

## LAMU SPECIAL ECONOMIC ZONES

**Promoter:** LAPSSET Corridor Development Authority (LCDA)

**Estimated Investment Cost:** USD 506 million

**Private Sector Participation:** PPP

**Location:** Isiolo, Lamu and Turkana

The project involves construction of three international airports in Isiolo, Lamu and Turkana and will primarily serve the planned establishment of resort cities in these areas. The construction of these airports is also aimed to give the country's transport sector great impetus by creating efficiency in the transport and logistics sector. The Isiolo Airport is complete. The project's EIRR is 20.7%

## KENGEN INDUSTRIAL PARK

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment Cost:** USD 400 million

**Private Sector Participation:** O&M

**Location:** Naivasha

KenGen has completed plans to set up a 453ha Industrial Park at its geothermal power generation hub at Olkaria-Naivasha in order to take advantage of the competitively priced geothermal steam and electricity as key economic drivers of production. The park will provide industrial, commercial and recreational facilities and will be developed in two phases, the completion of the first phase planned by 2022. The park is strategically located along regional transport routes with access by road and rail. The park will provide quality and reliable utilities and energy supply (Electricity, high pressure Steam and Brine at 130°C) which will be managed through an appointed developer who will develop infrastructure for a plug and play environment.

## INTEGRATED STEEL MILL

**Promoter:** Numerical Machining Complex

**Estimated Investment Cost:** USD 1.5 Billion

**Private Sector Participation:** PPP

**Location:** Kitui, Kajiado and TaitaTaveta Counties

Iron ore reserves exist in several locations in Kenya, including TaitaTaveta, Tharaka and Kitui. Limestone, which is a raw material in steelmaking process, can also be mined in Kitui, Kajiado, and TaitaTaveta counties. The availability of these raw materials coupled with high demand for steel in building, construction and fabrication provides an investment opportunity in establishment of steel mills.

## POTATO PROCESSING PLANT

**Promoter:** Ministry of Industrialization and Enterprise Development

**Estimated Investment Cost:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Nyandarua County

The purpose of the project is to commercialize potato farming through co-operatives. This will be achieved through establishment of processing infrastructure, structured collection channels, improved marketing and distribution, and capacity building for farmers. Investment opportunities exist in establishing a processing plant which will comprise of a cooling, grading and packaging facility as well as a sales outlet in Ol-Kalau town, Nyandarua County.

## COTTON GINNERIES

**Promoter:** Ministry of Industrialization and Enterprise Development

**Estimated Investment Cost:** USD 25 Million

**Private Sector Participation:** PPP

**Location:** Western, Nyanza, Rift Valley, Coast, and Eastern Regions

The aim of this project is to modernize cotton ginneries, and promote the cotton/textile value chain hence transforming the sector to be competitive in terms of productivity & efficiency (quality, quantity and pricing). The project will focus on upgrading the existing cotton ginneries in Western, Nyanza, Rift Valley, Coast, and Eastern regions.

## VALUE ADDITION IN DAIRY

**Promoter:** Ministry of Industrialization and Enterprise Development

**Estimated Investment Cost:** USD 10 Million

**Private Sector Participation:** PPP

**Location:** Nationwide

The purpose of the project is to commercialize the dairy sub-sector through provision of 200 milk coolers and equipment to support value addition along the value chain.

## BANANA PROCESSING PLANT

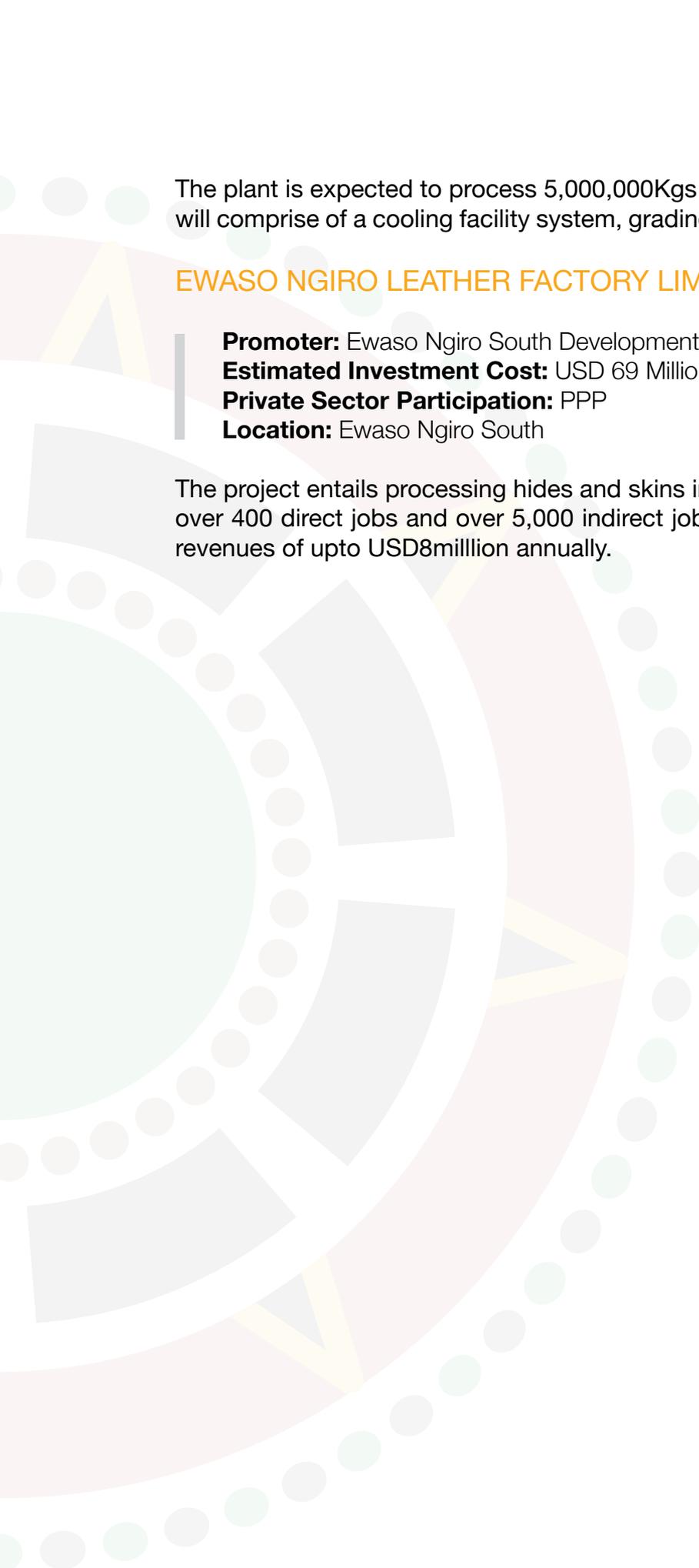
**Promoter:** Ministry of Industrialization and Enterprise Development

**Estimated Investment Cost:** USD 15 Million

**Private Sector Participation:** PPP

**Location:** Tharaka Nithi County

Banana farming plays a major role in food security in Meru County with an estimated 500,000 farmers involved in this livelihood activity. The purpose of the project is to establish a banana processing plant in Chuka to serve Meru and Embu Counties.



The plant is expected to process 5,000,000Kgs of raw bananas annually. The plant will comprise of a cooling facility system, grading and packaging and a sales outlet.

### EWASO NGIRO LEATHER FACTORY LIMITED

**Promoter:** Ewaso Ngiro South Development Authority

**Estimated Investment Cost:** USD 69 Million

**Private Sector Participation:** PPP

**Location:** Ewaso Ngiro South

The project entails processing hides and skins into leather products and will create over 400 direct jobs and over 5,000 indirect jobs. It will generate foreign earning / revenues of upto USD8million annually.

# HOUSING



## CONSTRUCTION OF LOW COST HOUSING IN INFORMAL SETTLEMENTS

**Promoter:** Ministry of Transport, Infrastructure, Housing and Urban Development  
**Estimated Investment Cost:** USD 265 Million  
**Private Sector Participation:** PPP  
**Location:** Nairobi and Machakos Counties

The Government is interested in partnering with investors to upscale informal settlement upgrading programme in order to meet global Sustainable Development Goals (SDG) and her own vision 2030 targets. Land has been identified for development of housing units in informal settlements of Kibera Zone B (approx. 3,000 units); Mariguini (approx. 2,100 units);and Mavoko (approx. 5,000 units).

## CONSTRUCTION OF RESIDENTIAL COMPLEX IN THE ATHI RIVER TEXTILE HUB

**Promoter:** Export Processing Zones Authority (EPZA)  
**Estimated Investment Cost:** USD 18.38 Million  
**Private Sector Participation:** PPP  
**Location:** Machakos Counties

The project entails the construction of 4,271 units of low and medium cost residential units on a 105,860 square meters area. A special purpose vehicle will be established to implement the project on commercial basis over a 15 year period.

## CONSTRUCTION OF INDUSTRIAL BUILDINGS/SHEDS IN THE ATHI RIVER TEXTILE HUB

**Promoter:** Export Processing Zones Authority (EPZA)  
**Estimated Investment Cost:** USD 65.45 Million  
**Private Sector Participation:** PPP  
**Location:** Machakos

The project entails the construction of 96 new modular industrial buildings on a 2 Million Square feet of leasable. A special purpose vehicle will be established to implement the project on commercial basis over a 15 year period. The promoter will provide strategic serviced land for the project. The strategic partner will avail financing on a Joint venture basis (30% Government and 70% private equity)

## VIPINGO DEVELOPMENT

**Promoter:** Vipingo Development Limited  
**Estimated Investment Cost:** USD 46.96 Million  
**Private Sector Participation:** PPP  
**Location:** Kilifi County

Vipingo Development entails development of an integrated economic hub development spread over 10,254 acres located 35Km from Mombasa City. The Development comprises the following zones: Industrial, commercial, residential, hospitality, healthcare and institutional. The project is supported by high quality infrastructure, amenities, services and urban environment.

## STONI ATHI URBAN RESIDENTIAL HOUSING

**Promoter:** National Housing Corporation (NHC)  
**Estimated Investment Cost:** USD 240 Million  
**Private Sector Participation:** Financing or Build-Operate- Transfer (BOT)  
**Location:** Athi River, Machakos County

The project involves development of 4,000 residential apartments and associated public utilities on 140 acres of land

## LAKE BASIN DEVELOPMENT AUTHORITY (LBDA) HEADQUARTERS AND HOUSING DEVELOPMENT PROJECT

**Promoter:** Lake Basin Development Authority  
**Estimated Investment Cost:** USD 17.99 Million  
**Private Sector Participation:** Build-Operate- Transfer (BOT)  
**Location:** Kisumu County

The project involves development of a 9.3 hectare plot of land at the LBDA

Headquarters and a 7.77 Hectares plot of land for housing development. The completed Phase 1 of the project entailed the construction of a retail mall with a 3-star hotel, a showroom, ample parking space, a tyre Center and a 300 meters access road. Phase 2 of the project involves the construction of 228 housing units at Migosi and Milimani plots in Kisumu County

### KANYAKWAR URBAN RESIDENTIAL HOUSING

**Promoter:** National Housing Corporation (NHC)  
**Estimated Investment Cost:** USD 16 Million  
**Private Sector Participation:** Financing or Build-Operate- Transfer (BOT)  
**Location:** Kisumu County

The project involves development of a total of 400 residential apartments and associated public utilities. Phase I with 80 flats has been completed and now on sale.

### ELDORET URBAN RESIDENTIAL HOUSING

**Promoter:** National Housing Corporation (NHC)  
**Estimated Investment Cost:** To be determined  
**Private Sector Participation:** Financing or Build-Operate- Transfer (BOT)  
**Location:** Uasin Gishu County

The project entails redevelopment of three dilapidated housing estates within the Eldoret town to produce 4000 housing units. The masterplan for the land will commence in June 2018.

### CHANGAMWE REDEVELOPMENT

**Promoter:** National Housing Corporation (NHC)  
**Estimated Investment Cost:** To be determined  
**Private Sector Participation:** Financing or Build-Operate- Transfer (BOT)  
**Location:** Mombasa County

The project entails redevelopment of the NHC rental estate to have 2000 houses for sale and rental. The masterplan for the land is on-going and project cost is expected to be completed in September 2018.

### KONZA TECHNOPOLIS URBAN RESIDENTIAL HOUSING PHASE I

**Promoter:** National Housing Corporation (NHC)/ Konza Technopolis Development Authority  
**Estimated Investment Cost:** USD 4 Million  
**Private Sector Participation:** Financing or Build-Operate- Transfer (BOT)  
**Location:** Makueni County

The project involves development of the Phase I (100 units) first residential housing estate within the planned technology city. Feasibility study has been done and tested by Konza Tecnopolis Development Authority. The land set aside will have more than 2000 units.

### NYANDARUA URBAN RESIDENTIAL HOUSING

**Promoter:** National Housing Corporation (NHC)  
**Estimated Investment Cost:** USD 3 Million  
**Private Sector Participation:** Financing or Build-Operate- Transfer (BOT)  
**Location:** Nyandarua County

The project in collaboration with the County Government involves development of a 100 unit residential houses and associated public utilities to meet the growing housing needs following the increase in the number of workers within the County.

### COAST DEVELOPMENT AUTHORITY COMPLEX PROJECT

**Promoter:** Coast Development Authority  
**Estimated Investment Cost:** USD 5 Million  
**Private Sector Participation:** PPP  
**Location:** Kilifi County

The Authority is proposing to construct a building complex to provide accommodation for office rentals and offer state of the art conferencing facilities.

### OLKARIA MIXED USE HOUSING PROJECT

**Promoter:** Kenya Electricity Generating Company (KenGen)  
**Estimated Investment Cost:** USD 3.3 billion  
**Private Sector Participation:** O&M  
**Location:** Naivasha

KenGen plans the development of a medium density Mixed Housing development at Olkaria in Naivasha towards providing affordable housing for KenGen (556 Units) and its development partners to support its generation and industrial park activities. The development will comprise residential units, commercial facilities, sports and recreational facilities, medical and educational facilities, hotel and Conferencing facilities. The proposed development comprises a retail centre, hotel/resort, medical facility, educational facility and residential units that will cover and address a bigger proportion of the demand for property

# HEALTH



## 300-BED HOSPITAL AT KNH- PRIVATE WING

**Promoter:** Kenyatta National Hospital (KNH)  
**Estimated Investment Cost:** USD 36 Million  
**Private Sector Participation:** PPP  
**Location:** Nairobi

The project will see the development of the first full health PPP project in Kenya and will provide local access to state-of-the-art specialty care thereby reducing the need to travel. As a Build-Operate-Transfer PPP investment, the investor will finance, construct, operate and maintain the envisaged seven-story building to house a 300-bed private wing.

## OXYGEN PLANT

**Promoter:** Ministry of Health  
**Private Sector Participation:** PPP  
**Location:** Nairobi

The improvement of Medical Oxygen Supply project entails supply, installation, commissioning, operation, maintenance and transfer of 22 oxygen generating plants in 11 hospitals.

## DEVELOPMENT OF E-HEALTHCARE

**Promoter:** Ministry of Health  
**Private Sector Participation:** PPP  
**Location:** Nairobi

The project entails establishment of specialized mother-child hospitals to serve as model national referral hospital and a teaching Centre to strengthen local capacities in maternal and child health service delivery; level 6 trauma hospitals to serve as national referral hospital and a teaching Centre to strengthen local specialized capacities in the management of trauma and injury cases in the region; and 5 fully fledged specialized regional cancer hospitals

## HEALTH INSURANCE INDUSTRY

**Promoter:** Ministry of Health  
**Private Sector Participation:** PPP  
**Location:** Nationwide

The country's health insurance coverage of about 24% with 5.6% of these being in the formal sector and having the National Hospital Insurance Fund cover as the basic cover. There are about 21 companies providing medical cover to clients. The penetration of the private sector is just about 2-3%. With increasing incomes and expanding middle class, health insurance offers enormous opportunities for investment.

## SCALING UP OF CHLORHEXIDINE (CHX) PRODUCTION

**Promoter:** Ministry of Health  
**Private Sector Participation:** PPP  
**Location:** Nairobi and Kiambu Counties

Kenya currently manufactures 7.1% Chlorhexidine in Africa which is essential for children for umbilical cord care. CHX for umbilical cord use is registered in Kenya under three manufacturers - Universal Cooperation, IVYs and GSK. Investment opportunities exist in expansion of local capacity to produce chlorhexidine export to the rest of Africa.

# TRANSPORT



## O&M OF NAIROBI - THIKA HIGHWAY ROAD

**Promoter:** Kenya National Highways Authority (KeNHA)

**Estimated Investment Cost:** USD 56 Million

**Private Sector Participation:** Concession

**Location:** Nairobi and Thika Counties

The project will involve a 10-year Operation and Maintenance contract of the 50.4 KM road connecting the Nairobi City with the satellite town of Thika. The government up-graded the road into an 8, then 6 lane-dual carriageway in 2013.

## MOMBASA PORT DEVELOPMENT PROJECT (MPDP)-2ND CONTAINER TERMINAL PHASE II & III

**Promoter:** Kenya Ports Authority (KPA)

**Estimated Investment Cost:** USD 380 Million

**Private Sector Participation:** PPP

**Location:** Mombasa County

The entire project consists of construction of a new container terminal in three phases with a capacity to handle 1.5million TEUs per annum. Phase I was completed and commissioned in March 2016 with capacity of 550,000 TEUs.

Phase II consists of construction of berth No. 22 (250 meters and 15 meters deep) schedule to commence in 2018 and complete by 2021. The project is funded through a JICA loan to KPA. It will give additional capacity of 450,000 TEUs.

## CONSTRUCTION OF DONGO KUNDU BERTH I AND A FREE PORT

**Promoter:** Kenya Ports Authority (KPA)  
**Estimated Investment Cost:** USD 340 Million  
**Private Sector Participation:** PPP  
**Location:** Mombasa County

A Vision 2030 project aimed at development of a free trade zone, free port and industrial zones with a view to opening up the southern Coast and creating employment opportunities. The Ministry of Industrialization completed a Master Plan for the SEZ and Free Port at Dongo Kundu, under support from JICA. The project entails the construction and operation of the first Berth at Dongo Kundu free port.

## CONVERSION OF BERTH 11 - 14 INTO CONTAINER TERMINALS

**Promoter:** Kenya Ports Authority (KPA)  
**Estimated Investment Cost:** USD 120 Million  
**Private Sector Participation:** PPP  
**Location:** Mombasa County

The berths have a total length of 736 meters and a width of 22.6 meters and container handling capacity of 420,000 TEUs per year. The berths are increasingly being used for container handling although they do not have the requisite equipment such as Ship –to- Shore Gantry Cranes.

The aim is to convert Berths 11-14 into a container terminal. The works will include extension to the sea by about 90meters, strengthening, deepening and straightening of the current berths.

## LAMU PORT UNDER LAMU PORT SOUTH SUDAN ETHIOPIA TRANSPORT CORRIDOR (LAPSSSET)

**Promoter:** LAPSSSET Development Authority  
**Estimated Investment Cost:** USD 5.3 Billion  
**Private Sector Participation:** PPP (Greenfield)  
**Project location:** Lamu

The project entails construction of 32 berths and a draft of 18 meters to accommodate larger ships of up to 200,000 tons. The expected Internal Rate of Return will be 23.4%. The first three berths are under construction through government funding with 48.75% of the dredging complete. The remaining 29 berths are available for private sector development through PPP framework. The port will be linked to Ethiopia and South Sudan through a road network and a standard gauge railway line via Garissa, Isiolo, Maralal, Lodwar and Lokichogio.

## CONSTRUCTION OF ISILO – LOKICHAR ROAD SECTION AS PART OF THE LAPSSSET CORRIDOR

**Promoter:** LAPSSSET Development Authority  
**Estimated Investment Cost:** USD 500 Million  
**Private Sector Participation:** PPP  
**Location:** LAPSSSET Corridor

The truck road infrastructure spans from Lamu to Moyale and Nakodok through Isiolo. The Isiolo – Marsabit – Moyale (505km) section is 100% complete while the 338 km section between Lokichar – Lodwar - Nakodok is under construction and is expected to be complete by end of 2020. The detailed engineering designs for Lamu - Garissa – Isiolo (530 km) road section is complete and Isiolo – Lokichar (320Km) road section is under review. The planned highway will provide critical infrastructure necessary for market access and open up the Northern Kenya for economic activities. The expected Economic Internal Rate of Return (EIRR) for the entire LAPSSSET road network is 12.9% against the opportunity cost of 12%. The Isiolo – Lokichar (320 Km) road section whose feasibility and detailed designs are ongoing is available for private sector uptake under the Public Private Partnership (PPP) arrangement.

## CONSTRUCTION OF AIRPORTS AS PART OF THE LAPSSSET CORRIDOR

**Promoter:** LAPSSSET Corridor Development Authority (LCDA)  
**Estimated Investment Cost:** US\$ 506 Million  
**Private Sector Participation:** PPP  
**Project Location:** Lamu and Turkana

To interface with the three proposed Resort Cities of the LAPSSSET Corridor in Lamu, Isiolo and Lake Turkana, International Airports will also be constructed in Lamu and Turkana given that Isiolo airport was completed and commissioned for operations in July, 2017. The international airports will significantly aid in facilitating the tourist industry by supporting charter services and also interfacing with the other components for the group tours. The expected Economic Internal Rate of Return (EIRR) for the proposed Lamu airport is 20.7% while runways and aprons for the Lokichoggio airport (Turkana) needs upgrading, rehabilitation and maintenance and construction of the port terminal. Both Lamu and Turkana airports are available for private sector uptake under Public Private Partnership (PPP) contractual model.

## CONSTRUCTION OF STANDARD GAUGE RAILWAY (SGR) AS PART OF LAPSSET CORRIDOR

**Promoter:** LAPSSET Corridor Development Authority (LCDA)

**Project Location:** Lamu, Garissa, Isiolo, Marsabit, Samburu, and Turkana Counties

**Estimated Investment Cost:** US\$ 8 Million

**Mode of Investment:** Public Private Partnership (PPP)

The LAPSSET Standard Gauge Railway (SGR) project will run from Lamu to Isiolo (530 Km), Isiolo to Nakodok (738 Km) Nakodok to Juba (South Sudan) and from Isiolo to Moyale (448 Km), Moyale to Addis Ababa (Ethiopia). The project has an overall EIRR of 15.6% for all sections combined.

The Feasibility and Preliminary Designs was undertaken and is expected to proceed to Detailed Engineering Design stage. The Government of Kenya and the Government of Ethiopia has signed a Bilateral Agreement to jointly pursue the development of the LAPSSET Standard Gauge Railway. A Memorandum of Understanding (MoU) has been signed between LAPSSET Corridor Development Authority (LCDA) and Inter-Governmental Authority on Development (IGAD) to facilitate the financing of this stage through an Infrastructure Project Preparatory Fund (IPPF) available through the New Partnership for African Development (NEPAD).

Ethiopia has already completed construction of the Addis Ababa to Modjo section and is currently planning to commence the construction of the Modjo – Hawassa section.

## RAILWAY CITIES

**Promoter:** Kenya Railway Corporation (KRC)

**Estimated Investment Cost:** USD 2.15 Billion

**Private Sector Participation:** Joint Venture

**Location:** Nairobi, Mombasa, Kisumu

This Initiative will develop existing rail stations into mini cities, which includes business parks for light manufacturing, hotels, shopping arcades, restaurants and parking garages.

## NAIROBI METROPOLITAN RAPID TRANSIT SYSTEM (NMRTS)

**Promoter:** NAMATA

**Estimated Investment Cost:** USD 138 Million

**Private Sector Participation:** PPP

**Location:** Kiambu, Kajjado and Machakos Counties

The project entails the development of nine key railway transport corridors linking the Nairobi Railway Station (NRS) with: Ruiru and Thika; Juja Road to Kangundo; JKIA to Athi River; Langata Road to Karen and Upper Hill to Ngong. Feasibility study has been completed and the preparation of the terms of reference for detailed designs is on-going. The Government seeks partnership to develop and run the commuter service of the Nairobi Commuter Rail including provision of rolling stock.

## LIKONI MULTI-STOREY TERMINAL

**Promoter:** Kenya Ferry Services Ltd.  
**Estimated Investment Cost:** USD 31 Million  
**Private Sector Participation:** PPP  
**Location:** Mombasa

This involves Development of a multi-storey terminal on 1.6Ha of land in Mombasa to provide a modern ferry terminal, parking, bus terminal as well as a variety of commercial services to maximize revenue potential of the site.

## DEVELOPMENT OF LAKE VICTORIA PORTS

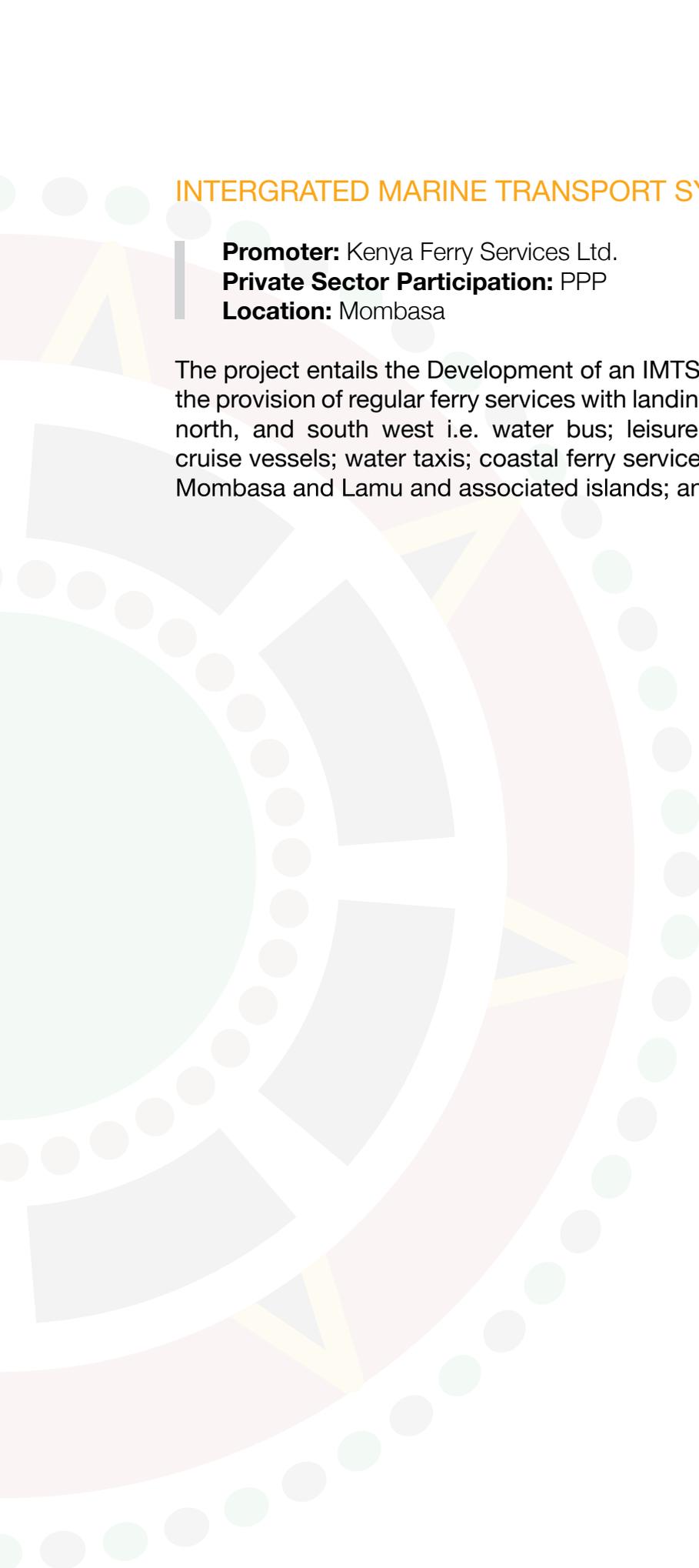
**Promoter:** Kenya Ports Authority (KPA)  
**Estimated Investment Cost:** USD 140 million for Green field Port, USD 100 million for rehabilitation of the existing Port.  
**Private Sector Participation:** PPP  
**Location:** Kisumu

KPA has taken over the operation of the Inland Water Ways including Kisumu Port. The project will entail improved physical infrastructure of Kisumu Port and other Lake Victoria ports, targeting transport services among EAC countries. The purpose of this project is to facilitate the efficient and safe movement of goods and people through the port of Kisumu to serve both the local and regional East African market. The project entails the improvement of facilities at the current Kisumu port and construction and operation of the Kisumu Greenfield port to augment SGR operations.

## DEVELOPMENT OF THE SHIMONI PORT

**Promoter:** Kenya Ports Authority  
**Private Sector Participation:** PPP  
**Estimated Investment Cost:** US\$ 15 Million  
**Location:** Shimoni

KPA undertook a Master Planning Study for small ports which identified potentials for the scheduled small ports in the country. Shimoni was identified as the most viable and had the highest potential for development. The feasibility done in 2017 identified the port as suitable for the development and implementation of a Local fish port, offshore fish port with a capacity of 50,000 Metric tons annually.



## INTERGRATED MARINE TRANSPORT SYSTEMS (IMTS)

**Promoter:** Kenya Ferry Services Ltd.

**Private Sector Participation:** PPP

**Location:** Mombasa

The project entails the Development of an IMTS on the vast Indian Ocean involving the provision of regular ferry services with landing on the Mombasa Island, mainland north, and south west i.e. water bus; leisure ferry services around Mombasa-cruise vessels; water taxis; coastal ferry services linking all coastal towns between Mombasa and Lamu and associated islands; and floating hotels.

# WATER MANAGEMENT



## NAIROBI BULK WATER SUPPLY PROJECT

**Promoter:** Ministry of Water and Irrigation  
**Estimated Investment Cost:** USD 24 Million  
**Private Sector Participation:** PPP  
**Location:** Nairobi and Murang'a Counties

The project entails construction of Maragua and Ndarugu Dams and the supply of bulk water to Nairobi County. It will also involve construction of a water treatment plant and pipeline to Nairobi. The dam reservoir is expected to cover an estimated area of 4km<sup>2</sup> and yield 140,000m<sup>3</sup>/day.

## LAMU WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation  
**Estimated Investment Cost:** USD 500,000  
**Private Sector Participation:** PPP  
**Location:** Lamu County

The project entails the construction of water intake on River Tana and laying of 185km pipeline to supply water to Lamu Port.

## HOMA BAY WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation  
**Estimated Investment Cost:** USD 40 Million  
**Private Sector Participation:** PPP  
**Location:** Homa Bay County

This involves the construction of a water supply system to Rodi, Ndhiwa and Homa Bay.

## BUTE DAM WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation  
**Estimated Investment Cost:** USD 70 Million  
**Private Sector Participation:** PPP  
**Location:** Bute town, Buna and Wajir North sub-counties

The project entails construction of Bute Dam and water distribution networks to supply Bute town, Buna and Wajir North sub-counties.

## THE KAKAMEGA- BUNGOMA BULK WATER SUPPLY PROJECT

**Promoter:** Lake Victoria Water Services Board  
**Estimated Investment Cost:** USD 240 million  
**Private Sector Participation:** Finance, Design and Build  
**Location:** Kakamega, Bungoma

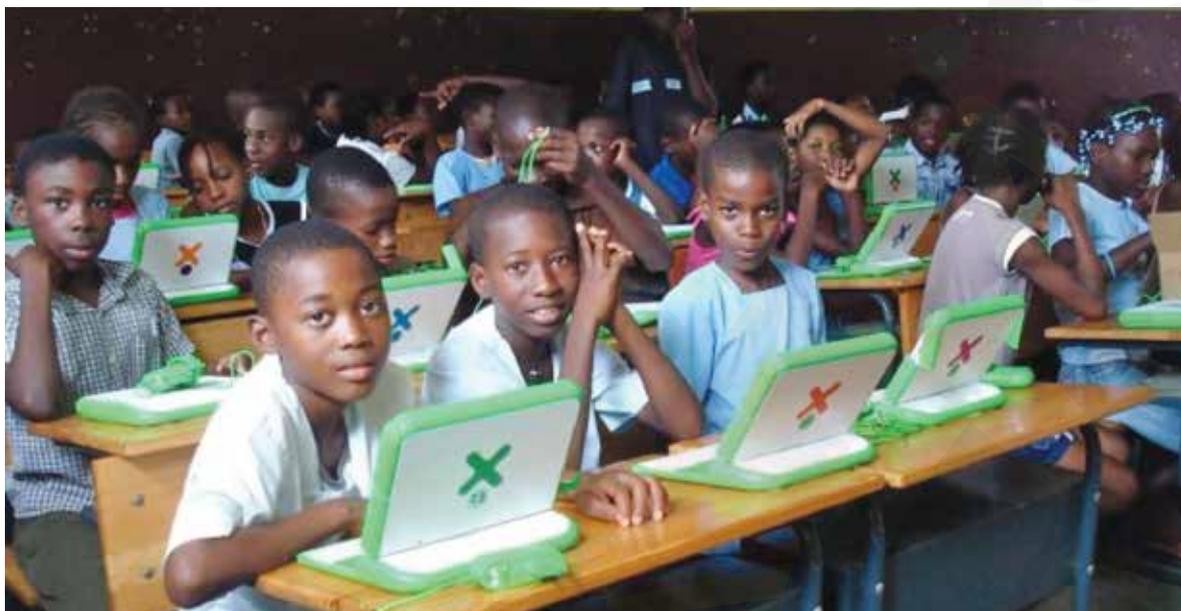
The project will draw water from River Nzoia near Webuye at Nabuyole falls, a treatment plant shall be constructed at the extraction point; the foot of the Nabuyole falls the water will then be treated at the source and distributed to serve the larger parts of Bungoma and Kakamega Counties, mainly the rural areas. The water produced will also be injected into the existing water supply pipelines in Bungoma and Webuye currently operated by the Nzoia Water and Sanitation Company.

## THE KEBEN DAM WATER SUPPLY PROJECT

**Promoter:** Lake Victoria Water Services Board  
**Estimated Investment Cost:** USD 240 million  
**Private Sector Participation:** Finance, Design and Build  
**Location:** Nandi County

The project will mainly serve Nandi and Kapsabet towns and the surrounding neighborhoods including those along the distribution line, around 60 per cent of Nandi County.

# EDUCATION



## ESTABLISHMENT OF THE NATIONAL OPEN UNIVERSITY OF KENYA

**Promoter:** Ministry of Education  
**Estimated Investment Cost:** USD 314 Million  
**Private Sector Participation:** PPP  
**Location:** Nairobi

The Open University will provide flexibility in the time and place for learning and allow students to access university education at their convenience by use of modern technology. This will ease the pressure exerted on physical facilities in universities and remove the rigidity in terms of need to attend classes at fixed places and within a specific time frame. More so the model assures uniformity in programmes allowing many students to pursue standardized quality programmes. The need for the National Open University in Kenya provides an investment opportunity in infrastructure development and provision of equipment.

## ENHANCED SUPPORT FOR THE BRIGHT PROJECT IN KENYA

**Promoter:** Jomo Kenyatta University of Agriculture and Technology  
**Estimated Investment Cost:** USD 385,000  
**Private Sector Participation:** PPP  
**Location:** Kiambu County (JKUAT)

This project offers an investment opportunity in conducting pilot scale tests in: 1KW wind turbine; thermal gasifier; micro hydro turbine; solar PV component trials.

## STRENGTHENING MANAGEMENT, MONITORING, CONTROL AND SURVEILLANCE (MCS) OF THE FISHERIES RESOURCE.

**Promoter:** Ministry of Agriculture, Livestock and Fisheries

**Estimated Investment Cost:** USD 69 Million.

**Private Sector Participation:** PPP

**Location:** Kenya's Maritime waters (Economic Exclusive Zone)

The project aims at improving fisheries monitoring, control and surveillance (MCS) and management of trans-boundary fish stocks in the South West Indian Ocean. This will entail conducting surveys of fisheries resources; training of national and county fisheries inspectors, observers and managers. The investment opportunities will include: Construction and development of Kenya School of Fisheries and Blue Economy as well as Institute of Ocean sciences and Governance.

## ESTABLISHMENT OF TWO REGIONAL INDUSTRIAL TRAINING CENTRES

**Promoter:** Ministry of East African Community, Labor and Social Protection

**Estimated Investment:** USD 48 Million

**Private Sector Participation:** PPP

**Location:** Uasin Gishu and Nyeri Counties

The project entails establishment of two Industrial Training Centers in Eldoret and Nyeri. The Centers are expected to contribute to occupational proficiency through the transfer of appropriate skills, competencies and training in development and application of indigenous technology.

## CAPACITY BUILDING IN APPROPRIATE BUILDING MATERIALS AND TECHNOLOGIES

**Promoter:** Ministry of Transport, Infrastructure, Housing and Urban Development

**Estimated Investment Cost:** USD 200 Million

**Private Sector Participation:** PPP

**Location:** Nairobi

The project entails the development of Phase 2 of Regional Appropriate Building Materials and Technology Centre in Mavoko.

## MANAGEMENT UNIVERSITY OF AFRICA KISAJU MAIN CAMPUS HUB DEVELOPMENT

**Promoter:** Management University of Africa

**Estimated Investment Cost:** USD 80 Million

**Private Sector Participation:** Joint Venture

**Location:** Kisaju

The project seeks investors seeking investors to construct & jointly operate the MUA Management Hub. The project will support the ongoing activities at MUA research and development department and provide ultra-modern research and learning facilities hosting researchers and business developers from all over the world interested in gaining entry into the African markets.

## ICT



### KONZA TECHNOLOGY CITY

**Promoter:** Konza Technopolis Development Authority (KoTDA)

**Estimated Investment:** USD 14.5 Billion

**Private Sector Participation:** Joint Venture

**Location:** Makueni County

The aim is to develop an ultra-modern Technopolis City 60KM south off Nairobi on an approximately 5,000 acres of land to be leased to investors through a 99-year ground lease. Investors can partner with the government of Kenya to invest in the following areas: Ready-built structures to house Business Process Outsourcing (BPO) and Information Technology (IT) Enabled Services, Commercial office space and Hotels, real estate residential; large scale commercial shopping malls, recreation and entertainment facilities, Film and Media City, Financial District Center and data centre. Community support services will include:hospitals, health-center, clinics, green space, educational institutions, houses of worship, University, research centre and convention centre; as well as world class ICT infrastructure.

# MINING



## VIHIGA GRANITE PROCESSING CENTRE

**Promoter:** Ministry of Mining  
**Estimated Investment Cost:** USD 15 Million  
**Private Sector Participation:** PPP  
**Location:** Vihiga County

The Centre will be a processing hub to convert granite boulders into polished granite dimension stones to cater to the burgeoning construction industry in the region.

## THE NAIROBI GOLD REFINERY

**Promoter:** Ministry of Mining  
**Estimated Investment Cost:** USD 70Million  
**Private Sector Participation:** PPP  
**Location:** Nairobi County

The refinery will provide value addition for Gold sourced from Kenya and the region

## NATIONAL GOLD EXPLORATION PROJECT

**Promoter:** Ministry of Mining  
**Estimated Investment Cost:** USD 30Million  
**Private Sector Participation:** PPP  
**Location:** Turkana, West Pokot, Kwale, Kilifi

The department of geological survey is carrying out a comprehensive geological mapping. Ministry has undertaken preliminary exploration that gives potential for the project.

### NATIONAL GEMSTONE EXPLORATION PROJECT

**Promoter:** Ministry of Mining

**Estimated Investment Cost:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Taita Taveta, Samburu, Baringo, West Pokot, Kwale

The Ministry has undertaken preliminary exploration and identified zones of specific interest.

### NATIONAL IRON ORE MAPPING PROJECT

**Promoter:** Ministry of Mining

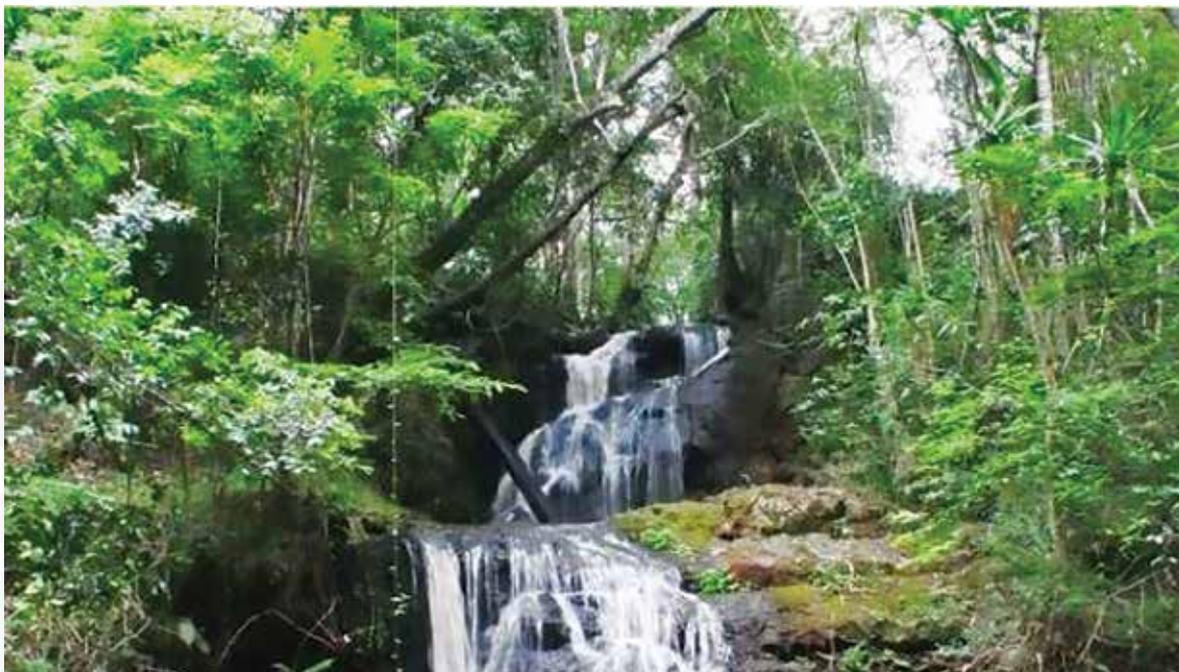
**Estimated Investment Cost:** USD 15 Million

**Private Sector Participation:** PPP

**Location:** Kwale, Taita Taveta and Tharaka Nithi Counties

The Ministry has undertaken preliminary exploration and identified zones of specific interest.

# ENVIRONMENT



## WASTE MANAGEMENT AND POLLUTION CONTROL

**Promoter:** National Environment Trust Fund (NETFUND)  
**Estimated Investment:** USD 2.9 Million.  
**Private Sector Participation:** Joint Venture  
**Location:** Nairobi

The project aims to produce compost for sale to farmers by using organic solid waste generated in the markets. It targets to improve health, environment and the welfare of youth

## INTEGRATED HYDRO-METROLOGICAL INFORMATION AND DECISION SUPPORT SYSTEM

**Promoter:** Kenya Meteorological Services  
**Estimated Investment:** USD 335.53Million  
**Private Sector Participation:** Joint Venture  
**Location:** Nzoia, Tana and Nyando river basins

The project will integrate data, generate and disseminate hydro-meteorological information and products for river basins in real-time in support of water resources assessment and management, flood and drought early warning, disaster prevention and mitigation as well as contribution to the national goal of sustainable development of water supply, hydroelectric power production and infrastructure development.

## FOREST MANAGEMENT IN KENYA'S DRY LAND

**Promoter:** Kenya Forest Services  
**Estimated Investment:** USD 1.18 million.  
**Private Sector Participation:** Joint Venture  
**Location:** Kwale, Laikipia and Samburu

The project aims to promote sustainable forest management practices in dry land areas to develop, conserve and continuously use dry land forest resources for community economic gain while maintaining ecological integrity.

## CRAFTING A GREEN FUTURE; PROMOTING PROPAGATION AND DEVELOPMENT OF BAMBOO MICRO-INDUSTRIES

**Promoter:** Ministry of Environment and natural Resources/ Kenya Forest Research Institute (KEFRI).  
**Estimated Investment cost:** USD 0.86 Million  
**Private Sector Participation:** PPP  
**Location:** Five major water towers

The project will focus on technical training in bamboo propagation and empowerment of the communities in five major water towers namely; the Abarderes, Cherengany, Mau, Mt. Kenya and Mt. Elgon. The project is expected to contribute to the creation of alternative means of income and livelihood generation for water towers host communities and environmental conservation through the substitution of wood with bamboo resources.

## ENERGY SECTOR



### OLKARIA VI (140MW)

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment Cost:** USD 675 Million

**Private sector Participation:** PPP

**Location:** Olkaria, Naivasha

Olkaria Field is abundantly endowed with geothermal energy for provision of steam and Power. KenGen has been exploring the field and currently the exploited capacity amounts to 487MW of power. The project presents opportunities in terms of advisory services, consultancies, financing (Loan or equity), EPC contract, and O&M management contract among others in line with the preferred model that will be selected for implementation.

### KARURA 90MW HYDROPOWER PLANT

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment Cost:** USD 30 Million

**Private Sector Participation:** PPP

**Location:** Mbeere South and Mwingi Central

The Hydro power plants operate as intermediate and peaking plants and this role will increase as the peak demand continues to grow. In addition, grid connection of renewable sources (wind & solar) is projected to accelerate as a result of private investments driven by the government under the Feed in tariff (FiT) policy it is projected that between 2015-2020 a total capacity of 645 MW renewable energy capacity will be added into the system. This addition, will need to be matched by additional peaking power and the proposed project is ready for implementation

## RAISING OF MASINGA HYDROPOWER DAM

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment Cost:** USD 22.4 Million

**Private sector Participation:** EPC

**Location:** Masinga

The Masinga Hydropower dam is the largest dam on Seven Forks cascade with a storage capacity of 1,560 million cubic meters and installed generation capacity of 40MW. The project entails increasing the reservoir storage capacity to enhance power generation. The feasibility study conducted recommended the option of raising the dam by 1.5Meters to a full supply level of 1058Meters above sea level.

## SEVEN FORKS 40MW SOLAR PHOTOVOLTAIC (PV) PROJECT

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment Cost:** USD 57 Million

**Private Sector Participation:** EPC

**Location:** Embu County

The project entails development of a 40MW Solar Photovoltaic (PV) pilot plant in Seven Forks area to utilize abundant solar energy, reduce consumption of fossil fuels, diversify energy sources for electricity generation, and to master solar power generation technology. It will be undertaken on approximately 80 Hectares wholly owned by KenGen and free of human settlement. The site has a high solar irradiation of above 2,000kWh/m<sup>2</sup>.

## 300MW GEOTHERMAL PLANT AT SUSWA

**Promoter:** Geothermal Development Corporation (GDC)

**Estimated Investment:** USD 850 Million

**Private sector Participation:** PPP

**Location:** Suswa

The Greenfield electricity generation project which aims to contribute up to 300MW towards the Least Cost Power Development Plan. Independent Power Producers (IPPs) will be invited to buy the steam from GDC under a Steam Purchase Agreement and sell the electricity it generates to the Kenya Power and Lighting Company (KPLC) under a Power Purchasing Agreement (PPA) to recoup investment costs

## LIQUEFIED NATURAL GAS (LNG) STORAGE AND REGASIFICATION FACILITY WITH ASSOCIATED POWER GENERATION

**Promoter:** Ministry of Energy

**Estimated Investment Cost:** USD 685 Million

**Private sector Participation:** 30 year concession for LNG facility and a 20 year power purchase agreement for a Build Own Operate plant with additional time for decommissioning and land restoration

**Location:** Dongo Kundu, Mombasa

The project comprises of two components. One component involves the establishment of a jetty, storage and the re-gasification facilities. The other component will be the development of a power generation plant of 760MW LNG through a partnership between KenGen and the private sector

## DEVELOPMENT OF PRODUCT OIL PIPELINE AS PART OF LAPSSSET CORRIDOR

**Promoter:** LAPSSSET Corridor Development Authority (LCDA)

**Estimated Investment Cost:** US\$ 900 Million

**Private sector Participation:** Public Private Partnership (PPP)

**Project Location:** Lamu, Garissa, Isiolo and Marsabit Counties within Kenya

The project will run from Lamu –Garissa – Isiolo – Moyale (977Km) then to Addis Ababa, Ethiopia. The expected EIRR of the project is 14.0%. The project will have a total of 10 Pump Stations. The Governments of the Republic of Kenya and the Federal Republic of Ethiopia intend to construct an oil pipeline for transportation of product oil from Lamu on the Kenyan coast to Addis Ababa in Ethiopia via Garissa, Isiolo and Moyale towns. The Governments have entered into a Memorandum of Understanding (MoU) which will promote and sustain the efforts to facilitate, enable and support implementation of the Product Oil Pipeline.

## BARINGO-SILALI-PAKA GEOTHERMAL PROJECT

**Promoter:** Geothermal Development Corporation (GDC)

**Estimated Investment:** USD. 250 Million

**Private Sector Participation:** Public Private Partnership (PPP)

**Location:** Baringo County

The Project involves the development of 100MW of geothermal energy.

# TOURISM



## LAMU RESORT CITY

**Promoter:** Lamu Port South-Sudan Ethiopia Transport Corridor Development Authority

**Estimated Investment Cost:** USD US\$ 682.8 million

**Private Sector Participation:** PPP

**Location:** Lamu, Isiolo and Lake Turkana

The project will be at Mokowe and is premised by the rich cultural history including the Swahili village, beaches, unique cultural identity, world heritage sites and national reserves/parks. The construction of the project is expected to make Lamu one of the ten long-haul tourist destinations in the world. The project's Expected Internal Rate of Return (EIRR) is 17.1%,

## ISIOLO RESORT CITY

**Promoter:** Lamu Port South-Sudan Ethiopia Transport Corridor Development Authority

**Estimated Investment Cost:** USD 184.0 Million

**Private Sector Participation:** PPP

**Location:** Lamu, Isiolo and Lake Turkana

Isiolo is located at the junction of the LAPSSSET Corridor headed to South Sudan via Lokichokio and Ethiopia via Moyale. Its location is very unique, because it is the center of Kenya geopolitically and shall serve as a traffic node. The project is

located at the eastern part of the Central tourism zone and would therefore attract the international tourists from all over the world and domestic market. It's estimated that it will cater for the share of total tourist arrival of the Central region at a rate of 10% or 22,000 in 2020 and 20% or 60,000 in 2030, respectively. The project's Expected Internal Rate of Return (EIRR) is 12.8%,

### LAKE TURKANA RESORT CITY

**Promoter:** Lamu Port South-Sudan Ethiopia Transport Corridor Development Authority

**Estimated Investment Cost:** USD 44 million

**Private Sector Participation:** PPP

**Location:** Lake Turkana

Lake Turkana Resort City is proposed to be located at Kalokol near Lake Turkana and will ride on facilities such as central Island National Park, Sibiloi National Park, Southern Island National Park, Eliye Springs and Loiyangalani sites. The project's Expected Internal Rate of Return (EIRR) is 20.8%.

### NAIROBI INTERNATIONAL CONVENTION AND EXHIBITION CENTRE

**Promoter:** Bomas of Kenya Limited

**Estimated Investment Cost:** USD 120 Million

**Private Sector Participation:** PPP

**Location:** Nairobi County

The project will enhance Kenya's position as a major regional and global Meetings Incentives Conventions and Exhibitions (MICE) destination. The proposed NAICEC and its components will occupy sixty (60) acres of land of Bomas of Kenya. The site is located off Langata/Forest Edge Road in Langata/Karen area of Nairobi city. As a premier venue of meetings, conferences, exhibitions, and special events, it will cater to organizers of international, regional and local events by providing highly advanced conferencing equipment and facilities; friendly, efficient and professional service with a blend of cultural experience.

### EXPANSION OF KENYATTA INTERNATIONAL CONVENTION CENTRE

**Promoter:** Kenya International Convention Centre (KICC)

**Estimated Investment Cost:** USD 232 Million

**Private Sector Participation:** PPP (Build-lease-transfer)

**Location:** Nairobi County

This project entails the expansion and development of a 300 bed hotel and exhibition Centre in the middle of Nairobi's central business district. Land is available next to the KICC and this will enable the conference participants' access accommodation next to the venue.

## MAKUYU RIDGE COUNTRY GOLF RESORT

**Promoter:** Makuyu Ridge Country Golf Resort  
**Estimated Investment Cost:** USD 550 Million  
**Private Sector Participation:** PPP  
**Location:** Murang'a County

The Project will be located at Murang'a County, which is 72km from Nairobi, on 1000 acres and seeks to develop a mega resort for retreat, leisure, golf and conferencing.

## DEVELOPMENT OF ACCOMMODATION FACILITIES AND OTHER TOURISM PRODUCTS

**Promoter:** Kenya Wildlife Service (KWS)  
**Estimated Investment Cost:** USD 50.65 Million  
**Private Sector Participation:** PPP  
**Location:** National Parks

This is a 24 bed luxury tented camp to be built on Greenfield sites in all National parks.

## ENHANCING MARINE PROTECTED AREAS MANAGEMENT

**Promoter:** Kenya Wildlife Service  
**Estimated Investment Cost:** USD 10 Million  
**Private Sector Participation:** PPP  
**Location:** Meru County

The project aims to enhance the management of marine and coastal protected areas, develop, diversify and market tourism products, engage local communities in conservation and develop nature based alternative livelihoods.

## DEVELOPMENT OF SPORTS FACILITIES AND STADIA.

**Promoter:** Ministry of Sports, Culture and the Arts.  
**Estimated Investment Cost:** USD 4 Million  
**Private Sector Participation:** Joint Venture  
**Location:** Nationwide.

The investment opportunities exist in construction and development of 11 regional sports stadia countrywide.

## ACADEMIES OF SPORTS

**Promoter:** Ministry of Sports, Culture and the Arts.

**Estimated Investment Cost:** USD 1.5 Million

**Private Sector Participation:** PPP

**Location:** Nationwide.

The project aim is to search, nurture and develop sports talents at the grassroots. The government has come up with an establishment of 10 regional academies of sports countrywide.

## KENYA INTERNATIONAL ARTS AND CULTURE CENTRE

**Promoter:** Ministry of Sports, Culture and the Arts.

**Estimated Investment Cost:** USD 30.9 Million

**Private Sector Participation:** PPP

**Location:** Nairobi County

The project will entail the construction of several auditoria, studios for music production, national visual arts gallery, multimedia production studios and open amphitheatre for arena arts and carnivals. The International Arts and Culture Centre is expected to be the meeting point for artistic activities at local, regional and international levels.

## KONZA HOTEL AND CONVENTION CENTRE

**Promoter:** Konza Technopolis Development Authority (KoTDA)

**Estimated Investment:** USD 19.2 M

**Private Sector Participation:** Concession / Direct Investment

**Location:** Makueni County

This project will see the development of five (5) hotels with three of them being five-star hotels and the remaining two being three-star hotels. The hotels are expected to provide accommodation and hospitality services to Konza's anchor tenants, investors and visitors. The convention Centre is expected to have smart city exhibition spaces for local and international audiences.

## MODERNISATION OF WANAINCHI COTTAGES AND CONFERENCING FACILITIES

**Promoter:** Coast Development Authority (CDA)

**Estimated Investment:** USD 3 Million

**Private Sector Participation:** Financing/ Operations and Management/ Management contract

**Location:** Kilifi County.

CDA proposes to offer state of the art facilities for events like seminars, workshops, corporate meetings and product launches. The cottages have 8 standard self-contained rooms; all fitted with natural tiles, air-conditioners, and a spacious balcony. The restaurant offers a variety of cuisines for breakfast, lunch, dinners and appetizers, alcoholic and non-alcoholic beverages. The primary target is to modernise and provide state of the art conferencing, food and beverages and accommodation facilities in Kilifi and its environs.

## KENYA INTERNATIONAL ARTS AND CULTURE CENTRE

**Promoter:** Ministry of Sports, Culture and the Arts.

**Estimated Investment:** USD 30.9 Million

**Private Sector Participation:** PPP

**Location:** Nairobi County

The project will entail the construction of several auditoria, studios for music production, national visual arts gallery, multimedia production studios and open amphitheatre for arena arts and carnivals. The International Arts and Culture Centre is expected to be the meeting point for artistic activities at local, regional and international levels.

SECTION III

# COUNTY GOVERNMENT



# 1. TRANSPORT



## ENHANCEMENT OF COUNTY ROADS

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 30 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga

The prime objective is to upgrade nine roads, to paved condition. This would help in opening up areas for agricultural and other enterprises – with the ripple effect of creating job opportunities and uplifting the standards of living of the residents.

## CONSTRUCTION OF MULTI-LEVEL PARKING FACILITY

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 40 Million

**Private sector participation:** PPP

**Location:** Nairobi County

The project entails Construction of multi- level parking facility within Nairobi Central Business District that will aid decongestion hence improving the travel time, providing revenue to the county as well as the investor.

## 2. ENERGY



### WASTE TO ENERGY PROJECT

**Promoter:** Nairobi County Government

**Estimated Investment:** USD 280.75 Million

**Private sector participation:** Joint Venture

**Location:** Nairobi County

This project includes land acquisition, establishment of a pre-treatment plant and setting up of a power generation plant. The aim of the project is to improve on the current facility manage the incoming wastes by serving county objectives and mitigate environmental/public health nuisance associated with Dandora dump site.

### HOMA BAY COUNTY SOLAR POWER PLANT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 80 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the development of mini grid solar plants in the county. There are already plans to establish three mini grid plants in different places within the county. This project will not only improve millions of lives by providing affordable renewable energy but will also create thousands of jobs.

## WIND POWER GENERATION

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 40 million

**Private Sector Participation:** PPP

**Location:** Homa Bay County

This project seeks the development of wind power generation stations in the potential areas within the county. The wind speed has already been tested and potential sites approved. The project will benefit the community through road openings, employment opportunities and opening up the area well as increasing energy supply in the whole of Kenya.

## KIRINYAGA COUNTY SMALL & MICO HYDRO-POWER GENERATION

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga

This project seeks the development of micro hydro-power generation stations. Kirinyaga County has a high number of small unexploited micro hydro-power sites. Few have been developed by the Kenya Tea Development Agency (KTDA), while many of them remain unexploited. If exploited, these sites have the potential to increase the living standards of the local community as well as increasing the total revenue and promote the use of green energy.

### 3. AGRICULTURE



#### AGRICULTURAL RESEARCH AND DEVELOPMENT CENTRE Promoter: KIRINYAGA UNIVERSITY COLLEGE

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 0.73 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga County

This will be a model center of excellence for research, demonstration and training on value addition in processing targeted agricultural produce in Kirinyaga County. The college will be used to enhance agricultural productivity among small scale farmers and promote better income generation, inclusiveness in the global value chains, food security and wealth creation.

#### LAKE JIPE IRRIGATION SCHEME

**Promoter:** TaitaTaveta County

**Estimated Investment:** USD 0.5 Million

**Private Sector Participation:** PPP

**Location:** TaitaTaveta County

The project has a principal objective of rehabilitating the irrigation infrastructure of the major canals. The total acreage of the project is 128,000 acres.

## RUAI URBAN AGRICULTURE RESOURCE CENTRE PROJECT

**Promoter:** Nairobi City County  
**Estimated Investment:** USD 6.9 Million  
**Private sector participation:** Joint Venture  
**Location:** Nairobi County, Ruai

The aim is to promote urban agriculture through building of the capacity of urban agricultural producers and processors. The project will offer short courses relevant to urban agriculture including industrial production, processing and value addition, biological waste management and animal welfare. The project is expected to take 2 years.

## PINEAPPLE PROCESSING PROJECT

**Promoter:** County Government of Homa Bay  
**Estimated Investment:** USD 1.6 million  
**Private Sector Participation:** Joint Venture  
**Location:** Homa Bay County

This project seeks the construction of a pineapple processing plant. The region already produces more than 30,000 metric tons from more than 957 Ha. The factory is expected to solve the marketing, middlemen and value addition problems that have been a major challenge to the pineapple farmers.

## POULTRY SLAUGHTERHOUSE PROJECT

**Promoter:** Nairobi city county Government  
**Estimated investment:** USD 0.62 Million  
**Private sector participation:** PPP  
**Location:** Nairobi County

The development is designed to build a modern poultry slaughterhouse that will handle poultry meat in Nairobi City County. The project will help in safeguarding human health, income generation to the youth and women, creation of employment and revenue generation to the Government.

## COMMERCIALIZATION OF ALOE VERA

**Promoter:** County Government of Baringo  
**Estimated Investment:** USD 0.3 million  
**Private Sector Participation:** Joint Venture  
**Location:** Baringo County

This project seeks commercialization of Aloe which has the ability to transform millions of lives through job creation. Currently, the national government in collaboration with the county government are at an advance stage to establish

300 acres of Aloe demonstration farm to serve as a source of raw material and training centers for farmers. The county has high potential for Aloe production and an already established Aloe processing factory that is currently not in use.

### MACADEMIA PROCESSING PACKAGING AND BRANDING

**Promoter:** County Government of Embu  
**Estimated Investment:** USD 1 million  
**Private Sector Participation:** Public-Private Partnership (PPP)  
**Location:** Embu County

This project seeks to increase the production of macademia from the current estimated 7,686 tons earning farmers more than USD3.84Million to over 10,000 tons per year.

### ESTABLISHMENT OF A MILK PROCESSING PLANT IN BARINGO COUNTY

**Promoter:** County Government of Baringo  
**Estimated Investment:** USD 2 million  
**Private Sector Participation:** Joint Venture  
**Location:** Baringo County

This project seeks establishment of a milk processing plant in Baringo County. Farmers in Baringo County produce more than 50,000 litres of milk during the peak periods which renders them vulnerable for exploitation by middle men who buy the produce at very low prices. Establishment of a processing plant will provide new opportunities for farmers in Baringo County.

### ESTABLISHMENT OF A FRUIT PROCESSING PLANT IN BARINGO COUNTY

**Promoter:** County Government of Baringo  
**Estimated Investment:** USD 0.2 million  
**Private Sector Participation:** Joint Venture  
**Location:** Baringo County

This project seeks the development of a fruit processing plant in the area. The existence of land, a factory, and machinery currently not in use and a new market venture that has been developed makes it a prime project for investment.

## ESTABLISHMENT OF A COTTON GINNERY IN BARINGO COUNTY

**Promoter:** County Government of Baringo  
**Estimated Investment:** USD 0.15 Million  
**Private Sector Participation:** Joint Venture  
**Location:** Baringo County

This project seeks the establishment of a cotton ginnery to meet the rising adoption of cotton growing in the area. This would not only create over 200,000 jobs both directly and indirectly, but will also increase the total revenue enabling service delivery.

## ESTABLISHMENT OF A TANNERY IN BARINGO COUNTY

**Promoter:** County Government of Baringo  
**Estimated Investment:** USD 0.2 million  
**Private Sector Participation:** Joint Venture  
**Location:** Baringo County

Baringo County is the second largest producer of beef products with a population of over 900,000 cattle, 500,000 goats and 400,000 sheep. This project seeks the establishment of tannery in the county to exploit these great opportunities. A report done by Kenya Leather Development Council shows that more revenue is generated from hides than from meat.

## HOMA BAY DAIRY DEVELOPMENT PROJECT

**Promoter:** County Government of Homa Bay  
**Estimated Investment:** USD 10 Million  
**Private Sector Participation:** Joint Venture  
**Location:** Homa Bay

This project involves the construction of dairy structures, production of fodder and management of dairy animals & improvements on dairy products marketing. This project will create over 50,000 jobs directly and over 125,000 jobs indirectly.

## DEVELOPMENT OF FISH AUCTION & PROCESSING CENTERS

**Promoter:** County Government of Homa Bay  
**Estimated Investment:** USD 15 million  
**Private Sector Participation:** PPP  
**Location:** Homa Bay

This project involves the development of fish auction/processing centers to provide opportunities in fish cold storage, processing facilities and marketing within and outside the country. This project is expected to create over 80,000 jobs directly and 100,000 indirectly. At maximum, the annual sales are expected to reach up to \$ 60 million.

## HORTICULTURAL CROPS PRODUCTION FOR DOMESTIC AND EXPORT MARKET

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 10.2 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project is proposed to adopt contract farming business model under which the investor supplies the farmers' organization with seeds, fertilizers and other inputs. Payments for these inputs are deducted from the purchase price. This project involves three components i.e. Agricultural Production and Productivity, Marketing and Market Linkages and Project Management and Support (PMS) components.

## ANIMAL FEEDS PLANT

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 5 million

**Private Sector Participation:** PPP

**Location:** Siaya County

This project seeks the construction of an animal feeds manufacturing plant. Cattle, poultry and fish farmers are adversely affected by the poorly constituted, highly priced animal feeds imported from other countries. However, with appropriate investment, we can take advantage of the readily available raw materials to manufacture high quality feeds for the farmers. This will help farmers improve production.

## PRODUCTION OF TILAPIA AND CATFISH FINGERLINGS

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 5 million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of hatcheries and standardization of fingerlings qualities to improve the viability of aquaculture in the region. Input of poor quality fingerlings leads to distorted growth which reflects production of fish not suitable for the market. This translates into huge losses for fish farmers. Any excess production can be used to restock the lakes and rivers in the county with Tilapia.

## FRUIT PRODUCTION AND PROCESSING

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 10 Million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of a fruit processing plant. Mangoes, passion and oranges grow very well in the county. Some farmers have been encouraged to plant, however, value addition services are grossly lacking. Partners with processing capabilities and market for the produce are highly welcome and can also benefit from this opportunity.

## POTATO PRODUCTION AND PROCESSING

**Promoter:** County Government of Nyandarua

**Estimated Investment:** USD 3.5 Million

**Private Sector Participation:** Joint Venture

**Location:** Kipipiri Sub-county

Nyandarua County produces over 983,050 metric tonnes of potatoes with an approximated net worth value of USD120 Million. The purpose of the project is to commercialize potato farming through value addition and processing. This will be achieved through establishment of processing infrastructure, proper collection structures, seed cleaning, introduction of certified seeds and capacity building for farmers. Investment opportunities exist in establishing a processing plant which will entail a cooling, grading and packaging facility in Nyandarua County. The county has already partnered with the Irish government and IFDC among other key stakeholders in enhancing the quality and the production capacity of the farmers. This project will improve on livelihoods of people within the County whilst enhancing the socio-economic development of the county and region at large.

## AQUACULTURE

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 35 Million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks investment in aquaculture to increase the production of fish in Lake Victoria. Overfishing due to poor methods of fishing and poor environmental conservation in Lake Victoria has led to declining supplies of wild catch from the lake. The two main commercially captured species of the fish are Nile Perch and Tilapia. In order to increase fish supply, the National and County governments started encouraging fish farming on land and in the lake. The ponds and cages mainly farm Tilapia because some Nile perch and catfish cannot be grown in captivity. This project has the effect of decreasing pressure on the diminishing wild catch stocks and creates an opportunity for better planning and conservation.

## 4. HOUSING AND URBAN DEVELOPMENT



### HOMA BAY COUNTY AFFORDABLE RESIDENTIAL HOUSING PROJECT PHASE I

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 4.7 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the construction of affordable residential housing for its growing civil servants and emerging middle class. The goal of the project is to improve the quality and the quantity of affordable housing units for Government employees.

### INTERNATIONAL CONFERENCE CENTRE

**Promoter:** Meru University of Science and Technology

**Estimated Investment:** USD 3 Million

**Private Sector Participation:** Build Operate Own Transfer

**Location:** Meru County

The University has set aside land for construction of a conference center in a serene landscape next to the Mount Kenya Forest. The center will provide conference facilities.

## 5. TOURISM



### TAKAWIRI TOURIST LODGE & HOTEL

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 25 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the construction of a world class five-star tourist lodge and hotel at the serene Takawiri island of Lake Victoria. This will include executive guest rooms, superior guest rooms and presidential suits. Conference and entertainment facilities will also be available.

### DEVELOPMENT OF A MODERN CONFERENCE CENTRE AND 5-STAR HOTEL

**Promoter:** Meru University of Science and Technology

**Estimated Investment:** USD 50.65 Million

**Private Sector Participation:** PPP

**Location:** TaitaTaveta County

The project will comprise a convention center capable of hosting up to 1,000 delegates, combined with a luxury hotel and vacation resort nestled in the Taita hills. The proposed project seeks to transform Voi town into a premier conference destination. The project will take advantage of rich and distinct tourism attraction sites as well as easy access to Voi via the modern Standard Gauge Railway and the Ikanga Airstrip.

## THE ECO LODGE PROJECT

**Promoter:** County Government of Kakamega

**Estimated Investment:** USD 8.98 million

**Private Sector Participation:** PPP

**Location:** Kakamega County

This project seeks the construction of Eco-Lodge main building complete facilities, restaurants, bar and deck with sweeping views and entertainment areas. The floor area requirements are 4300m<sup>2</sup> 70 units, 25 will be standard Eco lodge suit accommodating a max of 8 sleepers, 25 will be deluxe Eco lodge accommodating a max of 6 sleepers, 10 will be eco lodge suit accommodating a max of 4 sleepers and 10 will be Eco tents accommodating a max of 4 sleepers.

## 6. WATER AND SANITATION



## WATER AND SANITATION INFRASTRUCTURE DEVELOPMENT

**Promoter:** County Government of Kerugoya

**Estimated Investment:** KShs. 3.32 Billion

**Private Sector Participation:** PPP

**Location:** Kerugoya County

The project has two components; water and sewerage component, each with construction projects meant to facilitate clean water supply and sewage treatment.

The project seeks to improve sanitation situation in Kerugoya and Kutus towns through construction of new 3,700m<sup>3</sup> / day sewerage treatment facility. This will avail adequate, affordable and sustainable water services for productive economic activities.

## REHABILITATION OF KIGHOMBO DAM

**Promoter:** TaitaTaveta County  
**Estimated Investment:** USD 0.52 Million  
**Private Sector Participation:** PPP  
**Location:** TaitaTaveta County

The project will involve de-silting, rehabilitation and expansion of the dam. This project is envisaged to provide water to approximately 3,456 households.

## DEVELOPMENT OF SEWERAGE SYSTEM AND WATER TREATMENT PLANT

**Promoter:** TaitaTaveta County  
**Estimated Investment:** USD 8.6 Million  
**Private Sector Participation:** PPP  
**Location:** Voi, Maungu, Wundanyi and Taveta

This project will set up a sewerage system and water treatment plants in 4 large and busy townships using economical and eco-friendly lagoon system. Land in each proposed location is available for this project. Returns from this investment opportunity will be through application of sewer surcharge of 75% on the water bills from all connections.

## WATER PURIFICATION PLANT

**Promoter:** County Government of Homa Bay  
**Estimated Investment:** USD 2 million  
**Private Sector Participation:** PPP  
**Location:** Homa Bay County

This project seeks the construction of a water purification plant to provide a sustainable supply of portable drinking and safe water that is scalable to the growing needs of the region.

## RURAL AND URBAN WATER SUPPLY

**Promoter:** County Government of Homa Bay  
**Estimated Investment:** USD 20.3 million  
**Private Sector Participation:** PPP  
**Location:** Homa Bay

This project seeks the development of new water treatment plants in major urban centers; to develop effective distribution and billing systems as well as water reservoir facilities in the five major towns within the county.

### URBAN SANITATION PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 20.8 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project is focused on improving the sewerage network in Homa Bay town and improving the availability and supply of clean portable drinking water. This project will not only improve civic health and quality of life but will also create thousands of jobs and improve the economic growth of the region.

### KIRINYAGA COUNTY WATER AND SEWERAGE SANITATION

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 30.32 million

**Private Sector Participation:** PPP

**Location:** Kirinyaga

This project seeks construction of new intake works across Kiringa River, construction of new 27,000m<sup>3</sup>/day water treatment works, construction of large storage tanks and to clear water transmission to specific towns. This project aims at providing a steady supply of portable, affordable and sustainable water services to the people of Kerugoya, Kutus and their environs.

## 7. HEALTH



### DEVELOPING A UNIVERSITY TEACHING AND REFERRAL HOSPITAL

**Promoter:** Kirinyaga University College  
**Estimated Investment:** USD 16 Million  
**Private Sector Participation:** PPP  
**Location:** Kirinyaga University College

The project aims to train healthcare professionals and developing a regional center for healthcare delivery and research. This project will help address regional and local health challenges related to environmental and economic activities through research and clinical practice. The project will also help provide affordable and quality healthcare as well as create jobs in the county.

### DEVELOPMENT OF A PRIVATE HOSPITAL AND AN AFFILIATED MEDICAL TRAINING COLLEGE

**Promoter:** TaitaTaveta County  
**Estimated Investment:** USD 2.8 million  
**Private Sector Participation:** PPP  
**Location:** Voi Town, TaitaTaveta County

This project comprises the construction of a cottage hospital of high quality, providing the full range of all medical services equivalent to referral hospital that will comprise a medical training college. There is also potential for establishment of a fully-fledged university.

## COMPLETION AND EQUIPING OF KIBERA HEALTH CENTRE

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 0.64 Million

**Private sector participation:** PPP

**Location:** Nairobi County, Kibera

The investment will provide room earmarked to serve as a maternity theatre for the growing informal settlement population of about 300,000 people, from which many will seek medical services

## UPGRADE OF POWER AT MBAGATHI COUNTY HOSPITAL PROJECT

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 0.31 Million

**Private sector participation:** PPP

**Location:** Nairobi County, Mbagathi

The project seeks to put in place a power supply system that will be reliable and efficient through total overhaul and upgrade of the existing electrical power system and purchase and installation of a generator.

## HOMA BAY COUNTY REFERRAL HOSPITAL PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 10.2 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the renovation and rehabilitation of the outpatient, inpatient and maternity blocks. Some of the key units have been expanded by the county government though they are not fully operational. Key ongoing projects include Blood Bank Satellite Centre, Oxygen Plant, Eye Clinic and Kidney Dialysis unit among others.

## MT. KENYA HOSPITAL

**Promoter:** County Government of Nyeri

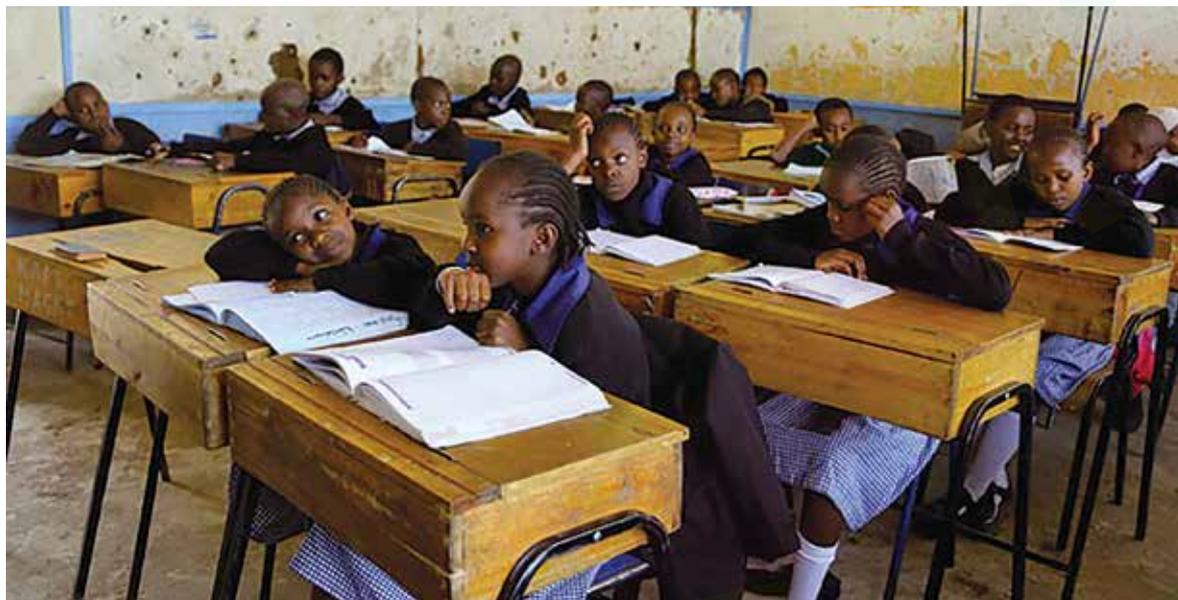
**Estimated Investment:** USD 42.2 million

**Private Sector Participation:** PPP

**Location:** Nyeri

This project seeks construction of a 200-bed inpatient hospital and a doctor's plaza on 10-acre government land, currently hosting a level four ill equipped hospital 500 meters from the town center. The proposed clinics are Outpatient, Accident and Emergency Unit, imaging and diagnostic center, Kidney Diseases and Research Centre, Cancer Treatment and Research Centre, Heart Diseases and Research Centre and Eye Institute.

## 8. EDUCATION



### CONSTRUCTION OF RUIAI STREET AND VULNERABLE CHILDREN REHABILITATION CENTRE PROJECT

**Promoter:** Nairobi City County Government  
**Estimated Investment:** USD 4 Million  
**Private sector participation:** PPP  
**Location:** Nairobi County, Ruai

The project, currently under construction, sits on a 40 acre piece of land and will see the construction of children rehabilitation centre with inclusive schools, dormitories, vocational centre, staff quarters and farm within the premises. This will see 3000 rescued children get a chance to be educated and empowered to become better citizen.

### TOM MBOYA UNIVERSITY COLLEGE STUDENT'S HOSTELS PROJECT

**Promoter:** County Government of Homa Bay  
**Estimated Investment:** USD 30.9 million  
**Private Sector Participation:** PPP  
**Location:** Homa Bay

This project seeks a suitable qualified investor with good standing for the construction and management of the required University Student Hostels. The master plan with relevant costing has been prepared. The tender will be awarded on a BOT Turn Key Private Sector Investment Model within a PPP Type of Contract for the construction and management.

## 9. FINANCE



### COUNTY REVENUE AUTOMATION PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 0.5 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the automation of County Revenue Collection Systems to seal the revenue leakages, ensure adequate information to the county customers, maximize on revenue collection thus ensuring service delivery to the citizens.

## 10. MANUFACTURING



### CONSTRUCTION OF KILIFI COUNTY INDUSTRIAL PARK

**Promoter:** County Government of Kilifi

**Estimated Investment:** USD 20 million

**Private Sector Participation:** PPP

**Location:** Kilifi County

The project entails the development of industrial park with the main activities in Agribusiness light industries, processing and packaging, cold storage facilities & logistics. The project will be 30km to the port of mombasa along the mombasa – Nairobi highway. It will be close to a radius of 10km to the Standard Gauge Railway. Skilled and trainable labour readily available. The project will be situated to Rabai power station.

### HOMA BAY FEEDS INDUSTRY LIMITED

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 5 million

**Private Sector Participation:** O&M

**Location:** Homa Bay

This project seeks management service contract for the Homa Bay Feeds Industry Limited that is already on cause with 98% County Government Shareholding. The Project will provide employment during the construction period, generate tax revenues and improve living standards.

### POULTRY SLAUGHTER HOUSE PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 1 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

This project seeks construction of a poultry slaughter house. Over two hundred chicken will be slaughtered per hour and this will provide over 100,000 jobs directly and 200,000 jobs indirectly. This slaughter house will improve the living standards of the community as well as increased revenue generation.

### CASSAVA PROCESSING PLANT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 0.32 Million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

This project seeks the construction of a cassava processing plant which includes land, building and machinery. This project will improve the living standards of cassava growing farmers, community and increase revenue generation.

### KIGOTO MAIZE MILLING FACTORY

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 1.45 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

The project seeks the establishment of a maize processing factory at Kigoto in Suba County. The project will provide employment during and after the construction period to thousands of people both directly and indirectly.

## HOMA BAY TEXTILE AND APPAREL PROCESSING INDUSTRY

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 5 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay County

This project seeks the development of a fully equipped integrated Textile and Apparel Mill capable of handling the entire textile and apparel processing cycle. The project design is integrated to include promotion of primary production of cotton through contract farming and out grower schemes, purchase and installation of machines and equipment for ginning, spinning and bailing as well as cotton oil extraction.

## FISH PROCESSING AND COOLING PLANT

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 50 million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of a fish processing and cooling plant that will enable fishermen to access the local market in the region. Currently most of the fish caught in Lake Victoria is purchased by fish processors from outside the country while some fishermen are forced to throw away their catch due to lack of cold storage facilities. Therefore, a fish processing and cooling plant will provide the fishermen with a ready local market for the produce at fair prices. The increased income would contribute positively to uplifting the living standards as well as growing the region's economy.

## MILK PRODUCTION AND PROCESSING

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 20 million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of a milk processing plant that will enable the region to meet its expected increase in demand of milk and other dairy products. Currently, the existing stock of dairy and meat cattle in Siaya is very low. The County Government of Siaya is in the process implementing a school milk program that targets over 70,000 children in Early Childhood Education with future expansion to

primary schools. Investing in milk production and processing in the area will help in satisfying the rising demand of milk and dairy products.

## CONSTRUCTION AND EQUIPING OF SUB- COUNTIES ADMINISTRATION OFFICES

**Promoter:** Nairobi City County  
**Estimated Investment:** USD 0.935 Million  
**Private sector participation:** PPP  
**Location:** Nairobi County

The project includes: the construction and equipping of 17 sub-County offices, 85 ward offices and purchase of 85 ward vans/pick-up trucks.

## 11. ENVIRONMENT AND MINING



## ESTABLISHMENT OF A GEMSTONE PROCESSING FACTORY, A GEMOLOGY CENTER AND SHOWROOM

**Promoter:** TaitaTaveta County  
**Estimated Investment Cost:** USD 0.775  
**Private Sector Participation:** PPP  
**Location:** TaitaTaveta County

This project comprises the establishment of a Gemstone Processing Factory to add value to the County's considerable mineral wealth by cutting and polishing gemstones to a high standard for sale both locally and for export. The factory will have an installed capacity of 20,000 carats per annum, a Gemology center for training gemstone specialists and a showroom.

## HOMA BAY CEMENT PLANT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 20 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks construction of a cement manufacturing factory. It is estimated that about 90% of the inputs are found within the county while the 10% can be easily imported. The location is strategically located near limestone deposits and Lake Victoria which makes production and transport convenient.

## 12. TRADE



## OYUGIS AND HOMA BAY OPEN AIR MARKETS UPGRADING PROJECTS

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 16.129 million (per market)

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the construction of two modernized open-air markets in Homa Bay County which will include ultra-modern groceries (green produce) and cereal markets at Oyugis and Homa Bay towns respectively.

## COMMERCIAL CENTRE (SHOPPING MALL)

**Promoter:** Meru University of Science and Technology

**Estimated Investment:** USD 80 million

**Private Sector Participation:** PPP

**Location:** Meru County

Along the Meru-Maua Road 40 acres are set aside for a commercial center (Shopping Mall). It is envisaged that this commercial center will be part of a gated community, comprised of shops, supermarkets, food courts, offices, workshops, garage, petrol station, conferencing facilities, and furnished houses/apartments for rent

## ULTRA-MODERN SHOPPING COMPLEX

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 15 million

**Private Sector Participation:** PPP

**Location:** Homa Bay County

This project seeks a private sector investor or a property developer to construct a world class shopping mall in Homa Bay town. Once built, the shopping complex will not only serve the residents of Homa Bay town but also provide goods and services to over 15 tourist resorts.

## AN OVERVIEW OF INVESTOR INCENTIVES

**Ministry:** Ministry of Information, Communication and Technology

**Concerned Institutions:** Kenya ICT Board

Ministry of Information and Communication

**Sector:** ICT

### **Incentives:**

- Reduced income tax for expatriates and key national employees as well as corporate tax holiday for BPO/ITES firms to lure major investors.
- Exemptions on custom duties for ICT equipment.
- For BPO providers' ministry offers simplified recruitment, expedited business set-ups and training program subsidies.
- Discounts on rent in BPO-specific locations.
- Tax waiver on computer and computer accessories.

**Ministry:** Ministry of Transport, Infrastructure, Housing and Urban Development.

**Concerned Institutions:** State Department for Housing and Urban Development.

**Sector:** Housing

### **Incentives**

- Tax deductibility of interest from infrastructure and social service bonds.
- Tax deductibility for expenditures for social infrastructure.
- Expenditure of a capital nature incurred by a person on the construction of a public school, hospital or any similar kind of social infrastructure and is given prior approval by the Minister of Finance is tax deductible.
- A prescribed dwelling house (a house constructed for and occupied by employees of a business) qualifies as an Industrial Building as defined under the Income Tax Act. Hence the employer is allowed a deduction against his taxable income at the rate of 1/40 of the capital expenditure per annum.
- Industrial Building deduction on capital expenditure incurred on the construction of an industrial building to be used in a business carried on by a person or the lessee for any year of income in which the building is so used.
- Corporate tax is 15% for 400,000 units minimum.

**Ministry:** Ministry of Industry, Trade and Cooperatives

**Concerned Institutions:** Export Processing Zone Authority,  
Kenya Revenue Authority, & National Treasury

**Sector:** Manufacturing

### **Incentives:**

#### **Export Processing Zones**

- An initial 10-year corporate income tax holiday and 25% corporation tax.
- 10-year withholding tax holiday on dividends and other remittances to non-resident parties.

- Perpetual exemption from VAT and customs import duty on inputs –raw materials, machinery, office equipment, certain petroleum fuel for boilers and generators, building materials, other supplies. VAT exemption also applies on local purchases of goods and services supplied by companies in the Kenyan customs territory or domestic market. Motor vehicles which do not remain within the zone are not eligible for tax exemption.
- Perpetual exemption from payment of stamp duty on legal instruments
- 100% investment deduction on new investment in EPZ buildings and machinery applicable over 20 years.

### **Tax Remission for Exports**

- For investors operating outside an EPZ, incentives are provided through the remission of taxes incurred in respect of exports of taxable goods by the Tax Remission Export Office (TREO).  
This applies where a person incurs VAT on goods imported under bond for manufacture of exports.
- The remission of VAT paid will also be allowed in respect of capital goods (excluding motor vehicles) imported or purchased for investment in industries such as oil exploration or prospecting for minerals.

### **Manufacturing under Bond**

- This is available to investors manufacturing for exports.
- It allows for duty and VAT free importation but the investors will be required to pay corporation tax.
- Investors operating under this license will have their operations bonded by a customs officer.

### **Investment incentives outside the EPZ Scheme**

- Investment allowance to reduce the cost of initial investment, It covers the following costs.
  - i. Building
  - ii. Machinery and equipment
  - iii. Refurbishment of factories and hotels
  - iv. Machinery installation

All factories and hotels enjoy 100% investment allowance if located in Nairobi, Mombasa or Kisumu. Those located in other areas are allowed 150% investment allowance on condition that the minimum investment is KSH 200Million.

- Capital goods are zero rated for custom purposes.
- Plant, machinery and equipment are duty exempt.
- All raw materials and other inputs imported for the purpose of providing export products are granted duty remission under TREO scheme.

## **SPECIAL ECONOMIC ZONES**

### **Tax Benefits**

- Under the Act, all licensed special economic zone enterprises, developers and

operators shall be granted exemption from all taxes and duties payable under all the domestic tax legislations including the East African Community Customs Management Act. The benefits apply on all special economic zone transactions.

### **Work permits**

- The licensed special economic zone enterprises, developers and operators shall be entitled to work permits of up to 20% of their full-time employees. However, on the recommendation of the Authority additional work permits may be obtained for specialized sectors.

### **Other exemptions**

- Stamp duty on the execution of any instrument relating to the business activities of special economic zone enterprises, developers and operators
- Provisions of the Foreign Investments and Protection Act relating to certificate for approved enterprise
- Provisions of the Statistics Act
- Payment of advertisement fees and business service permit fees levied by the respective County Governments' finance Acts
- General liquor license and hotel liquor license under the Alcoholic Drinks Control Act, 2010
- Manufacturing license under the Tea Act
- License to trade in unwrought precious metal under the Trading in Unwrought Precious Metals Act
- Filming license under the Films and Stages Plays Act
- Rent or tenancy controls under the Landlord and Tenant (Shops, Hotels and Catering establishments) Act
- Any other exemption as may be granted under the SEZA in consultation with the Cabinet Secretary for that matter, by notice in the Gazette

### **INDUSTRIAL BUILDING ALLOWANCE (IBA)**

IBA is granted on capital expenditure incurred on the construction of an industrial building. A rate of 2.5% per annum is applied to the qualifying cost of the construction of an industrial building and 4% per annum is applied on the qualifying cost of a hotel building. These rates may however be varied upon formal application to the Revenue Authority detailing the inadequacy of the rate provided.

### **SHIPPING INVESTMENT DEDUCTION**

This is granted at the rate of 40% on capital expenditure and only one such deduction can be allowed in respect of the same ship. To qualify the purchase must be that of a new unused power driven ship of more than 495 tons or on the purchase and subsequent refitting for the purpose of shipping business of a used power driven ship of more than 495 tons.

**Ministry:** Ministry of Education, Science and Technology

**Concerned Institutions:** Ministry of Education.

**Sector:** Education

**Incentives:**

Tax exemptions on building materials for educational infrastructure and equipment intended for training purposes.

**Ministry:** Ministry of Tourism

**Concerned Institutions:** Kenya Tourist Development Corporation

**Sector:** Tourism

**Incentives:**

- The Government, upon application, exempts import duty and VAT on the following items and equipment for hotel construction and refurbishment: washing machines, kitchen ware, cookers, fridges and freezers, air conditioning systems, cutlery, televisions, carpets, furniture and linen and curtains. All other items and equipment required by hoteliers are only VAT exempt upon application for construction and refurbishment.
- Exemption from VAT - Materials and equipment for use in the construction or refurbishment of tourist hotels. All materials and equipment, excluding vehicles and goods for regular repair and maintenance, the purchase or importation of which is approved by the Permanent Secretary to the Treasury, for use in the construction or refurbishment of tourist hotels. This is subject to the production of such evidence as the Commissioner may require details of the quantity, quality and type of good for the project.

**Ministry:** Ministry Of Energy and Petroleum

**Concerned Institutions:** Energy Regulatory Commission

**Sector:** Energy

**Incentives:**

- Biomass - fixed tariff not exceeding USD 0.8 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Wind - fixed tariff not exceeding USD 0.12 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Geothermal - A fixed tariff not exceeding USD 0.85 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Biogas- A fixed tariff not exceeding USD 0.8 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Solar- A fixed tariff not exceeding USD 0.2 per Kilowatt-hour of electrical energy supplied in bulk to the grid operator at the connection point.

**Ministry:** Finance and National Treasury

**Concerned Institutions:** Capital Markets Authority

**Sector:** Financial

**Incentives:****Preferential corporate tax treatment**

- For any newly listed company and approved under the Capital Markets Act with at least 20% of it issued share capital listed, the tax shall be 27% for 3 years

commencing immediately after the year of income following the date of such list-ing.

- A company that applies and is listed shall get a tax amnesty on its past omitted income, provided it makes a full disclosure of its assets and liabilities and under-takes to pay all its future due taxes.
- In the case of a newly listed company on any securities exchange approved under the Capital Markets Act with at least 30% of its issued share capital listed, the tax rate shall be 25% for the period of five years commencing immediately after the year of income following the date of such listing.
- For a newly listed company which has at least 40% of its issued share capital listed, the tax rate will be 20% for five years commencing immediately after the year of income following the date of such listing.

#### **Reduction of Issuance and Listing Costs**

- Law amended to reduce the listing fees by 50% i.e. from 0.3% to 0.15% for offers of equity. Tax Deductibility on Issuance and Listing Costs
- Exemption of stamp duty and value added tax on the transfer of listed securities.
- Reduction of withholding tax applicable to dividend income arising from invest-ment on listed securities for both local and foreign investors. Foreign investors – 10-15%; local investors – 5%
- Expenditure of a capital nature incurred in that year of income by a person on legal costs and other incidental expenses relating to the authorization and issue of shares, debentures or similar securities offered for purchase by the general public were all made tax deductible expenses.
- Expenditure of a capital nature incurred in that year of income by a person, on legal costs and other incidental expenses, for the purposes of listing on any secu-rities exchange operating in Kenya, without raising additional capital is tax de-ductible.

#### **Tax Exemption for Insurance Companies**

- Investments by insurance companies on listed securities exempted from tax aris-ing out of capital gains on sale of shares.

#### **E. Tax deductibility for credit rating companies**

- Cost of rating made tax deductible in order to encourage credit rating.

#### **Stamp duty and Value Added Tax (VAT) exemption on share capital**

- Exemption of stamp duty and value added tax on the transfer of listed securities.

#### **Amnesty on past omitted Income**

- Companies that apply and are listed shall get a tax amnesty on their past omitted income, provided they make a full disclosure undertake to pay all their future due taxes.

#### **Reduction of withholding tax**

- Reduction of withholding tax applicable to dividend income arising from invest-ment on listed securities for both local and foreign investors. Foreign 15% to

10%; local 5%

- Withholding tax rate on interest income arising out of fixed income securities such as bonds as well as bank deposits reduced to 15% and made a final tax. In-vestors at the NSE has increased from 150,000 in 1995 to 600,000 in 2006 to over 1.2 million in 2009

#### **Increased investment limits for foreign investors**

- Threshold of foreign shareholding of domestic companies increased from 60% to 75%.

#### **Tax exemption on investment income from Collective Investment Schemes**

- Investment income of a pooled fund or other kind of investment consisting of retirement schemes registered by the Commissioner is tax exempt;

#### **Tax exemption for infrastructure securities (Asset Backed Securities and Infrastructure Bonds).**

- New and expanded share capital by listed companies or those seeking listing ex-empt from stamp duty
- Transfers of assets involved in the issuance of asset-backed securities will to be exempt from stamp duty
- Interest income accruing from all listed bonds used to raise funds for infrastructure and social services, exempt from income tax, provided that the bonds shall have a maturity of at least three years.
- Interest income earned by investors who buy listed bonds as asset-backed securities for purposes of developing infrastructure exempted from income tax
- Exemption from the Stamp Duty Act (Cap 480) for any instrument that is certified to be in connection with the issue of asset-backed securities through a scheme approved by the Capital Markets Authority

#### **Tax exemption for Real Estate Investment Trusts (REITS)**

- Instruments used in the transfer of property to listed property investment vehicles exempt from stamp duty in order to encourage land consolidation and discourage non-productive land use

#### **Tax exemption for Venture Capital Companies**

- Gain arising from trade in shares of a venture company earned by a registered venture capital company, within the first ten years from the date of first investment in that venture company by the venture capital company, is tax exempt: provided that the venture company, has not been listed in any securities Exchange operating in Kenya for a period of more than two years.

#### **Tax exemption for Dealer**

- Licensed dealers to enjoy tax benefits, as long as they turn their portfolios within 24 months and according to laid down guidelines

#### **Investor Compensation Fund**

- An amendment of the Capital Markets Act to recognize unclaimed dividends out-

standing in listed companies for more than seven years as income to Investor Compensation Fund; and to establish an Investor Compensation Fund Board to administer investor compensation fund.

**Ministry:** Ministry of Mining

**Concerned Institutions:** Ministry of Mining

**Sector:** Mining

**Incentives:**

This is granted to a person who incurs capital expenditure on searching for, discovery, testing and winning access to minerals; expenses incurred in obtaining acquisition rights over deposits; expenses related to purchase of machinery and buildings together with the development, general administration and management prior to commencement of production. This is granted at the rate of 40% in the first year and 10% from the second to the seventh year. More details are outlined in the Mining Act.

**Ministry:** Ministry of Agriculture, Livestock and Fisheries

**Concerned Institutions:** State Department of Agriculture Sector: Agriculture

**Incentives:**

**Farm Works Deductions (FWD)**

- This is granted at the rate of 33.33% per annum for three years to the owner or tenant of any agricultural land who incurs capital expenditure on the construction of farm works. Farm works means labor quarters, farm house and any other immovable building necessary for the proper operation of the farm such as fences, ditches, drains, dams, water and electrical supply works etc.

**Ministry:** The National Treasury

**Concerned Institutions:** The National Treasury, Ministry of Foreign Affairs and International Trade

**Sector:** Double Taxation Treaties

**Incentives:**

**Double Taxation treaties**

- Kenya has entered into double taxation treaties, which mitigate the tax chargeable on the income of persons derived from a country in which they are resident. These include Canada, Denmark, Norway, Sweden, India, Zambia, United Arab Emirates, Kingdom and Germany.
- A double tax agreement for East African region (between Kenya, Uganda and Tanzania) has not been ratified. However income tax legislation allowing for unilateral relief operates in Uganda and Tanzania, which enables both individual and business receiving income from off-shore to obtain a tax credit for tax paid on such income in the countries from which it originates. In Kenya, the benefit of such unilateral relief is restricted to the employment income of Kenyan citizens.

# KENINVEST – Core Functions & Services

## Investment Promotion

- Provide information on investment opportunities or sources of capital.
- Promote the opportunities for investment in Kenya by organizing forums, workshops and global marketing initiatives.
- Facilitate joint venture between local and foreign investors

## Investment Facilitation

- Investor tracking and after care services.
- Assist in issuing investment certificates.
- Assist in obtaining necessary licenses and permits.
- Assist in obtaining incentives or exemptions under various Acts of Law and other regulations.

## Policy Advocacy

- Review the investment climate and make recommendations to Government and relevant stakeholders, with respect to changes that would greater promote and facilitate investment, including changes to licensing requirements.

## Summary of KenInvest Services



# IMPORTANT CONTACTS

## KenInvest (Kenya Investment Authority)

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P.O. Box 55704-00200 Nairobi, City Square  
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Email: [info@investmentkenya.com](mailto:info@investmentkenya.com)  
Website: [www.investmentkenya.com](http://www.investmentkenya.com)  
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## Export Processing Zone Authority

Administration Building, Viwanda Road,  
off Nairobi-Namanga Highway, Athi River,  
Kenya,  
P.O. Box 50563 - 00200, Nairobi Kenya

VoIP Lines: +254-20-760 60 40/3  
Cellphone: (Safaricom): +254-713-051172/3;  
(Airtel): +254-786-683222 / +254-733-  
683222  
Email: [info@epzkenya.com](mailto:info@epzkenya.com)  
[epzkenya.com](http://epzkenya.com)

## Export Promotion Council

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University Way  
P.O. Box 40247 - 00100, GPO Nairobi, Kenya  
Tel: +254-20-222 8534-8  
[www.epckkenya.org](http://www.epckkenya.org)

## Vision 2030 Delivery Secretariat

Kussco Centre, 2nd Floor, Upper Hill.  
P.O. Box 52301 - 00200, Nairobi, Kenya

Tel: +254-20-272 20 30,  
+254-20-272 22 004  
Fax: +254-20-809 13 53  
[vision2030.go.ke](http://vision2030.go.ke)

## KONZA Technopolis Development Authority (KOTDA)

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Email: [konza@konzacity.go.ke](mailto:konza@konzacity.go.ke)  
[konzacity.go.ke](http://konzacity.go.ke)

## LAPSSET Corridor Development Authority (LCDA)

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## Kenya Association Of Manufacturers

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Fax: +254-20-216 6658  
Cell: +254-722-201 368  
+254-734-646 005/4

## Kenya National Chamber of Commerce and Industry (KNCCI)

Heritan House, Ground Floor,  
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## Kenya Private Sector Alliance

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Website: [www.kepsa.or.ke](http://www.kepsa.or.ke)

